

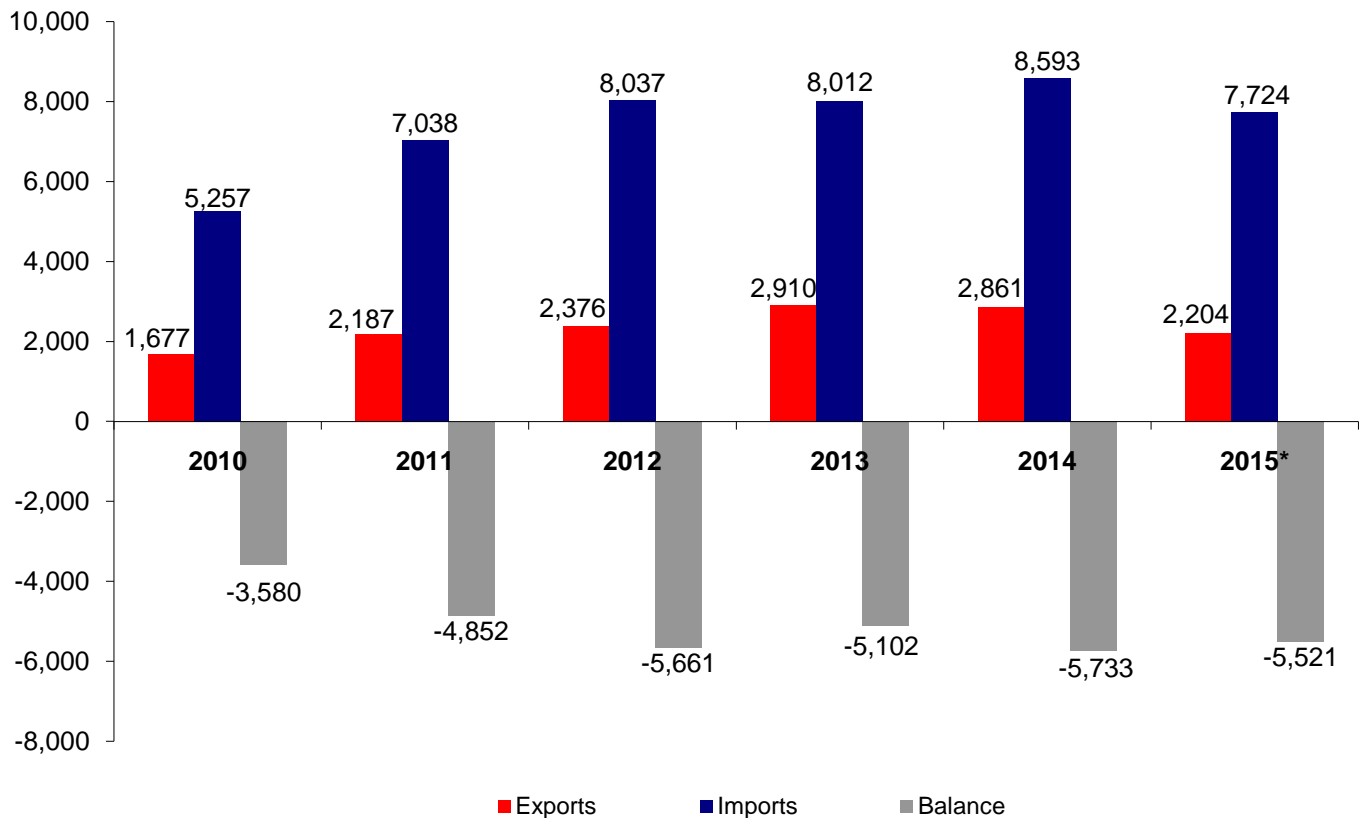
20.01.2016

External Trade of Georgia in 2015 (Preliminary)

In 2015 external merchandise trade turnover (excluding non-organized trade) in Georgia amounted to USD 9928 million, 13 percent decreased year-on-year. The exports equaled USD 2204 million (23 percent lower), while the imports stood at USD 7724 million (10 percent lower). The negative trade balance was USD 5521 million in 2015 and its share in external trade turnover constituted 56 percent.

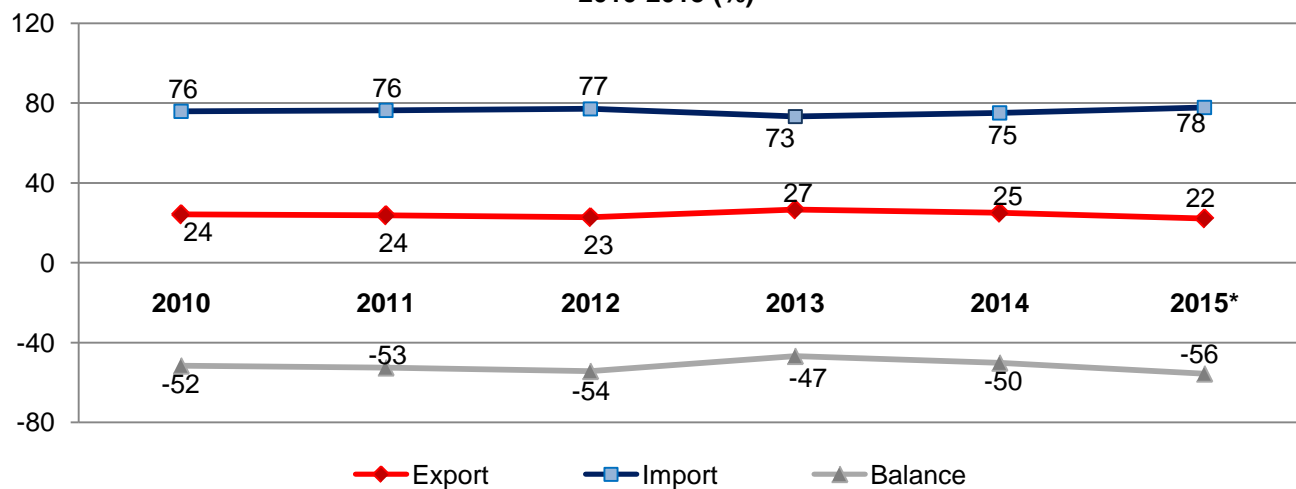
The charts below reflect basic trends of the external trade of Georgia for 2010-2015:

**General data on external trade of Georgia in
2010-2015
(Million US Dollars)**



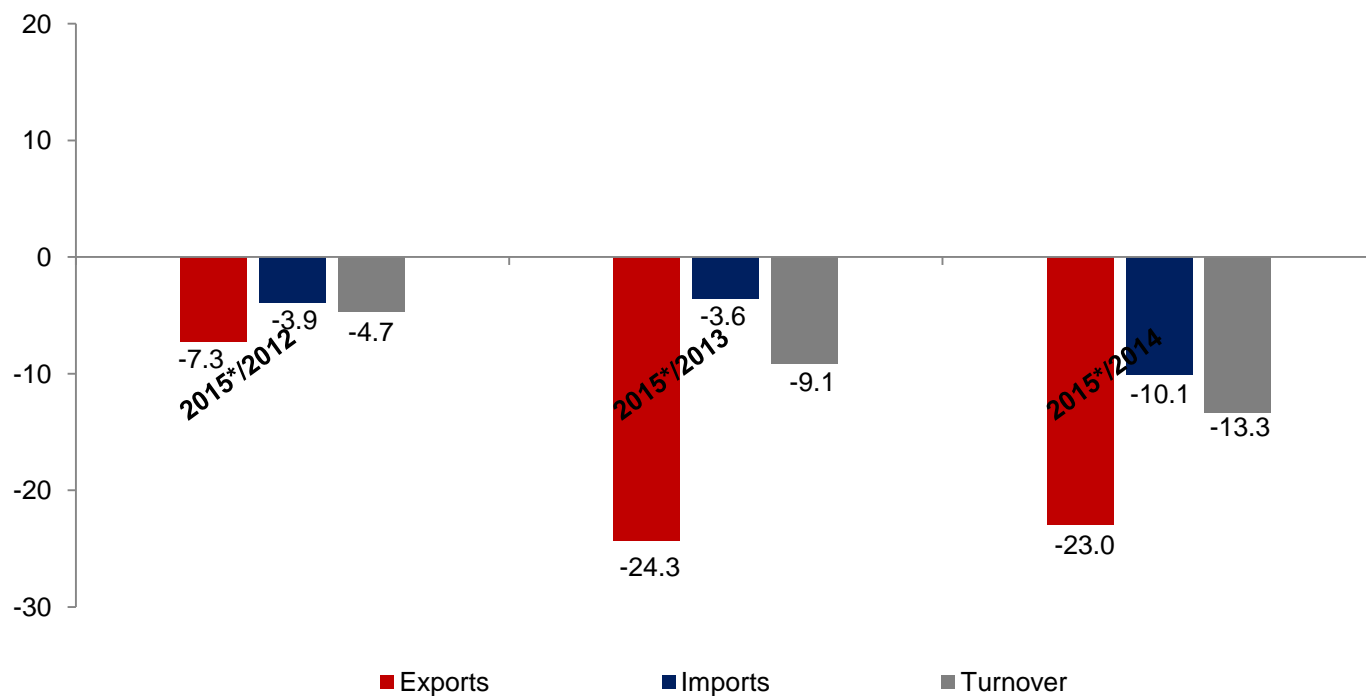
*Preliminary data.

**Share of external trade indicators in turnover
2010-2015 (%)**



*Preliminary data.

Percentage changes in 2015 compared to the previous years (%)



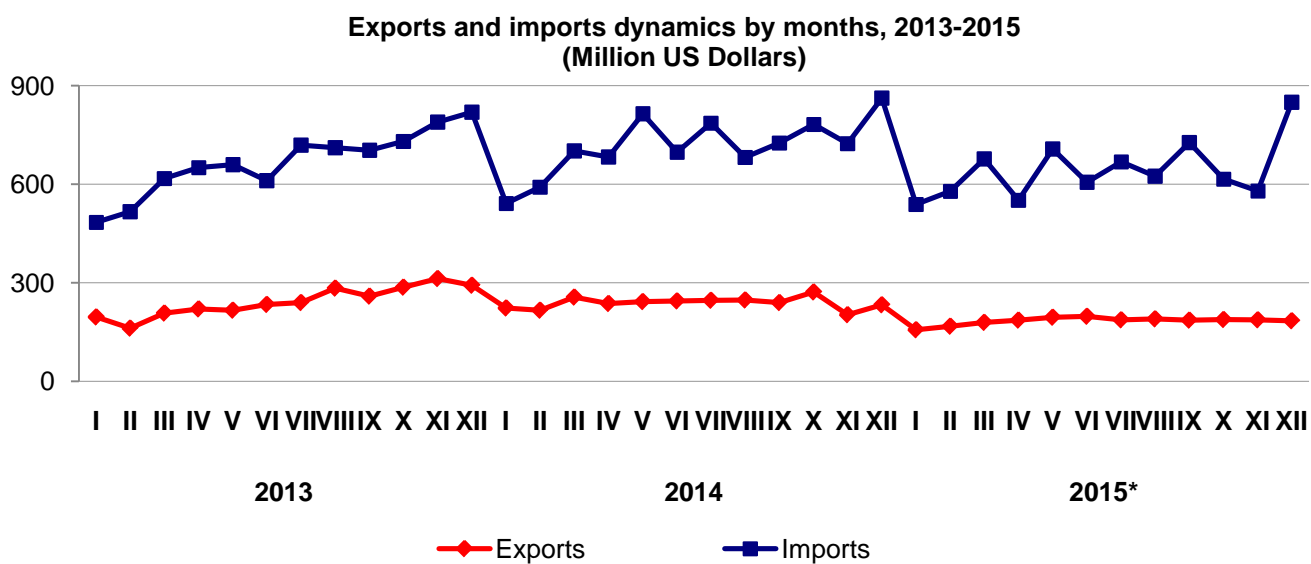
*Preliminary data.

The table below shows monthly data for 2014-2015 exports and imports in absolute indicators and their change (in percentage) compared to the corresponding month of the previous year.

Exports and imports of Georgia

		Exports		Imports	
		Thsd. US Dollars	Changes m-o-m (%)	Thsd. US Dollars	Changes m-o-m (%)
2014	January	223 544.4	13.9	541 982.6	11.9
	February	216 085.8	33.3	591 671.1	14.6
	March	256 148.7	23.7	700 952.7	13.4
	April	236 835.6	7.5	682 934.5	4.9
	May	242 565.1	12.3	814 248.1	23.4
	June	244 103.2	4.5	697 544.4	14.3
	July	246 154.1	2.7	786 597.0	9.4
	August	247 733.8	-12.7	682 364.5	-4.0
	September	239 737.5	-7.3	726 178.7	3.3
	October	272 199.5	-5.1	782 547.2	7.1
	November	202 589.9	-35.2	724 328.9	-8.2
	December	232 972.9	-20.3	861 975.8	5.2
2015*	January	156 462.9	-30.0	538 990.4	-0.6
	February	167 237.9	-22.6	579 154.6	-2.1
	March	179 074.5	-30.1	676 699.4	-3.5
	April	185 968.0	-21.5	551 838.8	-19.2
	May	194 884.9	-19.7	706 912.9	-13.2
	June	198 059.5	-18.9	606 023.2	-13.1
	July	186 974.4	-24.0	668 617.4	-15.0
	August	189 546.9	-23.5	624 279.2	-8.5
	September	186 297.0	-22.3	726 402.4	0.0
	October	187 682.3	-31.0	616 043.6	-21.3
	November	186 965.2	-7.7	579 973.8	-19.9
	December	184 498.5	-20.8	849 438.6	-1.5

*Preliminary data.

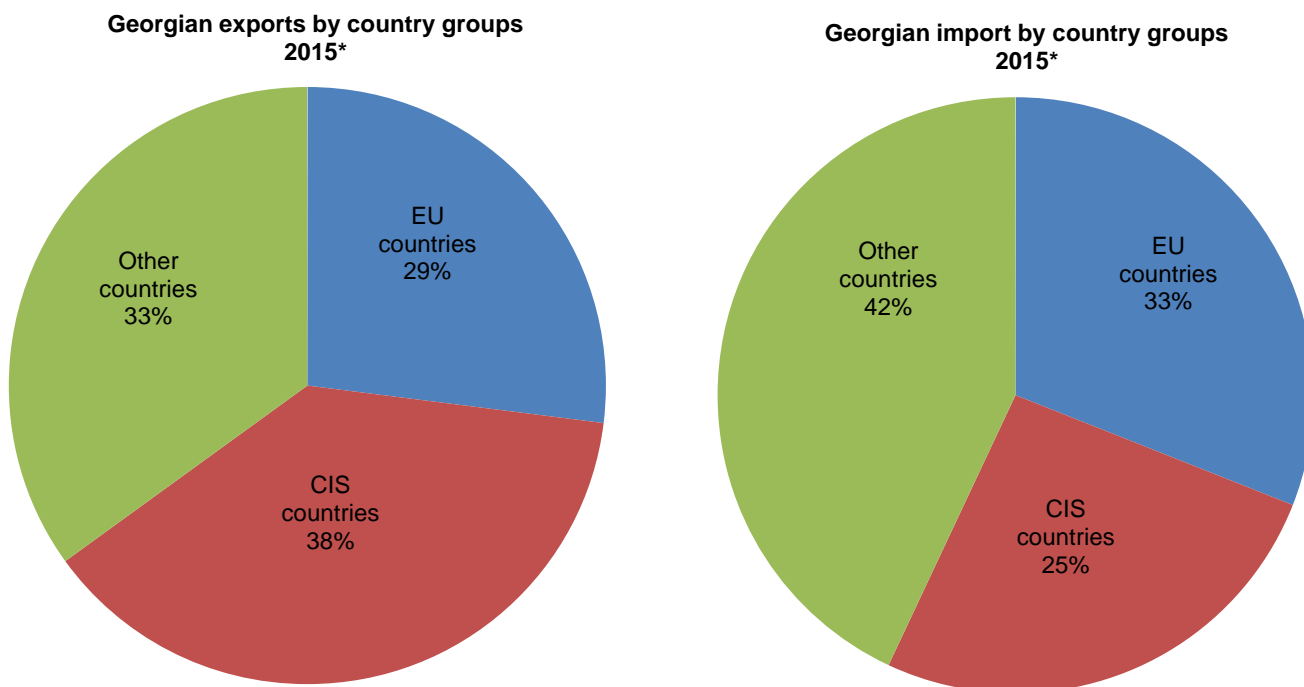


*Preliminary data.

In 2015 the external trade of Georgia with the EU countries amounted to USD 3165 million, up by 6 percent compared to the corresponding indicator of the previous year. Exports amounted to USD 646 million (4 percent higher), while imports amounted to USD 2518 million (6 percent higher). The share of these countries in the external trade of Georgia amounted to 32 percent, 29 percent in exports and 33 percent in imports (in 2014 26, 22 and 28 percent correspondingly). 34 percent of the trade deficit came to the EU countries (30 percent in 2014).

In 2015 the external trade of Georgia with the CIS countries totaled USD 2808 million (lower by 22 percent compared to 2014). Exports stood at USD 840 million (43 percent lower), while imports equaled USD 1968 million (7 percent lower). The share of the CIS countries in the external trade of Georgia constituted 28 percent, 38 percent in exports and 25 percent in imports (In 2014 31, 51 and 25 percent, respectively). In 2015, compared to the corresponding period of the previous year, CIS countries accounted for 20 percent of the overall trade deficit (11 percent in 2014).

The diagrams below show the share of the exports and imports of Georgia by country groups.



*Preliminary data.

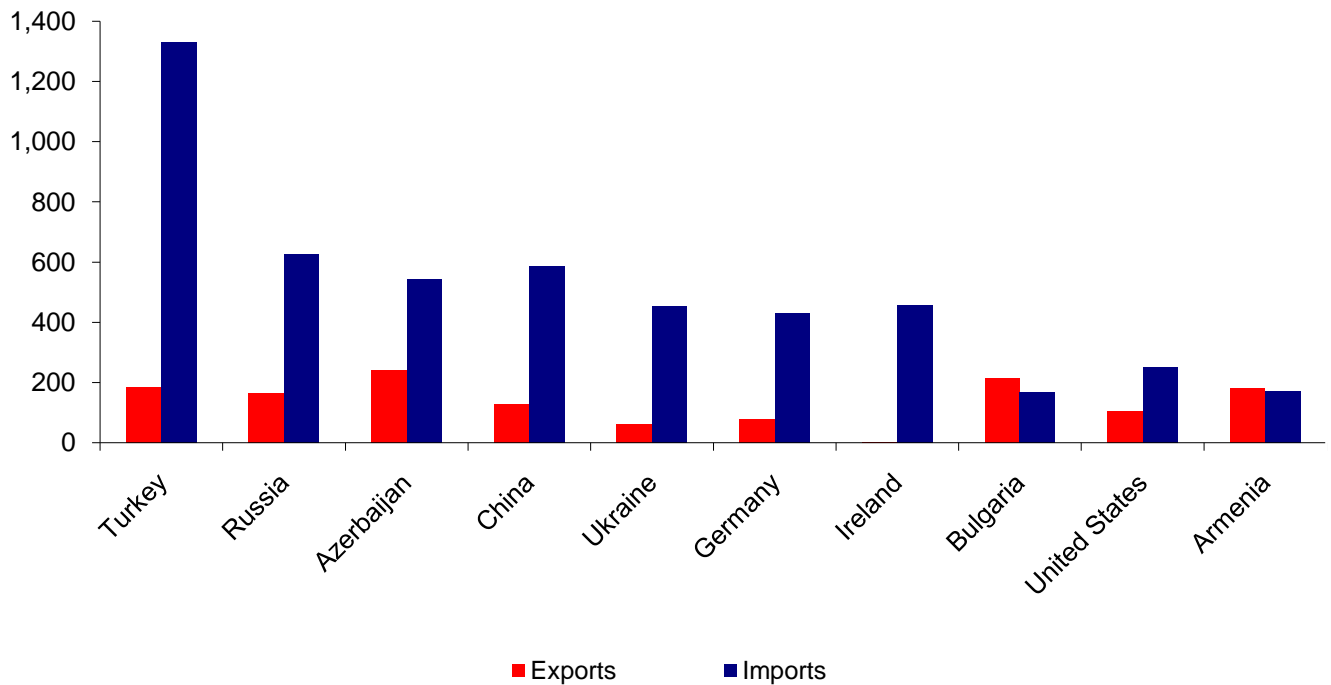
In 2015 share of the top ten trading partners in the total external trade turnover of Georgia amounted to 64 percent. The top trading partners were Turkey (USD 1517 million), Russia (USD 789 million) and Azerbaijan (USD 783 million).

Top trading partners by turnover in 2015*

	Exports		Imports		Turnover	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total	2 203 652.0	100.0	7 724 374.3	100.0	9 928 026.3	100.0
of which:						
Turkey	186 014.2	8.4	1 330 651.9	17.2	1 516 666.1	15.3
Russia	162 865.8	7.4	625 666.3	8.1	788 532.0	7.9
Azerbaijan	240 430.2	10.9	542 894.7	7.0	783 324.9	7.9
China	125 800.2	5.7	586 988.7	7.6	712 788.9	7.2
Ukraine	59 873.6	2.7	455 135.8	5.9	515 009.4	5.2
Germany	75 810.9	3.4	431 264.2	5.6	507 075.1	5.1
Ireland	2 195.7	0.1	456 194.7	5.9	458 390.5	4.6
Bulgaria	214 247.1	9.7	167 603.2	2.2	381 850.3	3.8
United States	104 181.0	4.7	251 345.9	3.3	355 526.9	3.6
Armenia	180 104.3	8.2	171 646.6	2.2	351 750.8	3.5
Other countries	852 129.1	38.7	2 704 982.4	35.0	3 557 111.5	35.8

*Preliminary data.

Top trading partners by turnover in 2015*
(Million US Dollars)



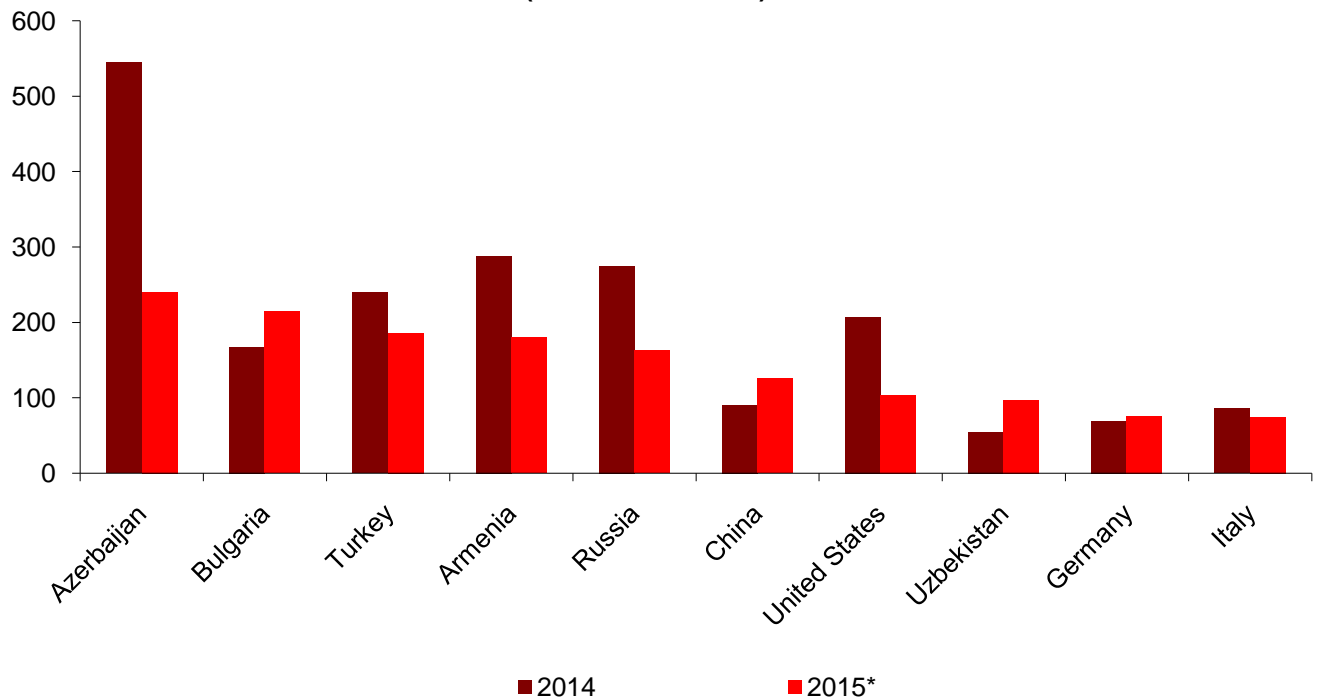
*Preliminary data.

Top trading partners by exports in 2015

	2014		2015*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Exports	2 860 670.6	100.0	2 203 652.0	100.0
Of which:				
Azerbaijan	544 504.8	19.0	240 430.2	10.9
Bulgaria	167 104.8	5.8	214 247.1	9.7
Turkey	239 295.9	8.4	186 014.2	8.4
Armenia	288 084.7	10.1	180 104.3	8.2
Russia	274 675.0	9.6	162 865.8	7.4
China	90 392.8	3.2	125 800.2	5.7
United States	207 332.6	7.2	104 181.0	4.7
Uzbekistan	54 826.2	1.9	97 124.4	4.4
Germany	69 191.6	2.4	75 810.9	3.4
Italy	86 094.8	3.0	74 407.1	3.4
Other countries	839 167.4	29.3	742 666.8	33.7

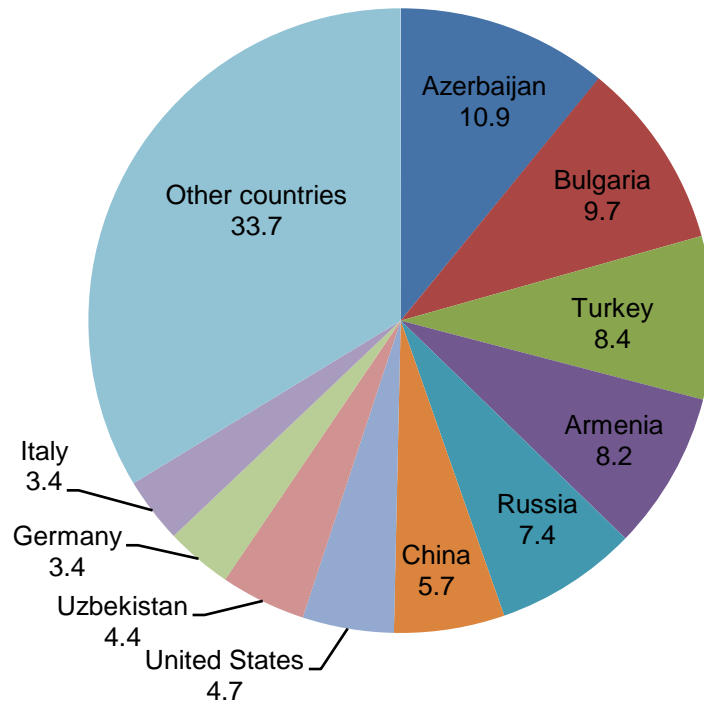
*Preliminary data.

Top trading partners by exports in 2014-2015 (Million US Dollars)



*Preliminary data.

Share of the top trading partners in total exports in 2015* (%)



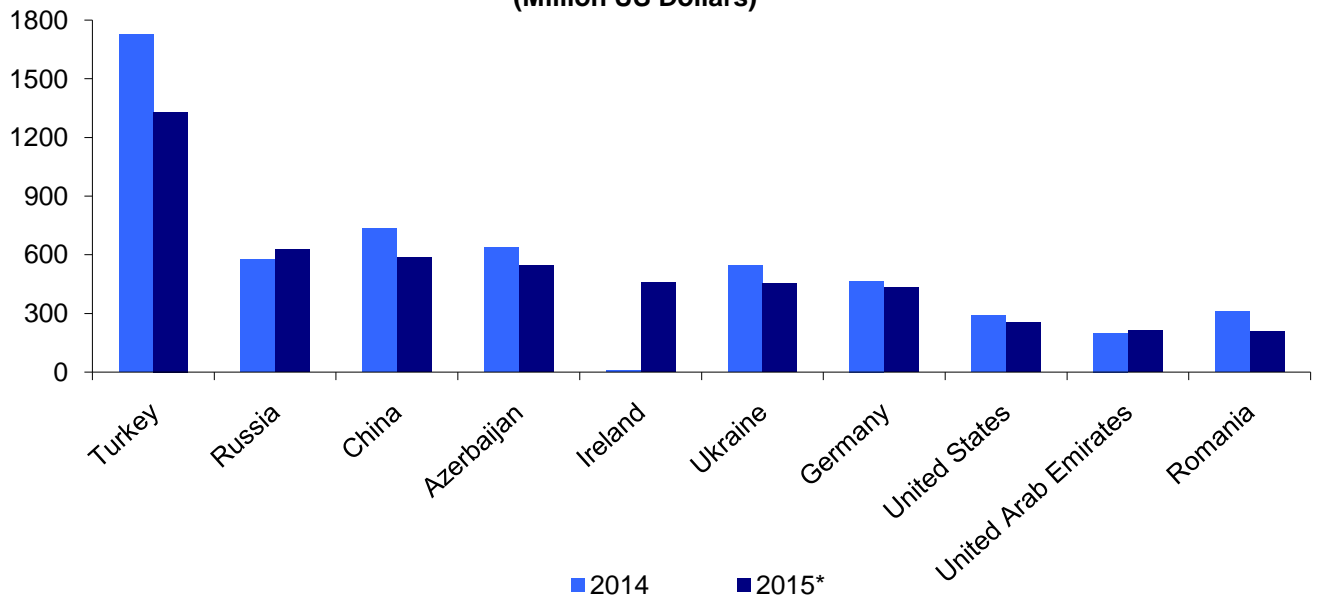
*Preliminary data.

Top trading partners by imports in 2015

	2014		2015*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Imports	8 593 325.4	100.0	7 724 374.3	100.0
Of which:				
Turkey	1 727 390.6	20.1	1 330 651.9	17.2
Russia	575 443.8	6.7	625 666.3	8.1
China	732 996.7	8.5	586 988.7	7.6
Azerbaijan	637 582.4	7.4	542 894.7	7.0
Ireland	9 759.0	0.1	456 194.7	5.9
Ukraine	546 121.3	6.4	455 135.8	5.9
Germany	465 907.8	5.4	431 264.2	5.6
United States	287 091.5	3.3	251 345.9	3.3
United Arab Emirates	198 912.8	2.3	212 850.9	2.8
Romania	311 457.7	3.6	207 162.6	2.7
Other countries	3 100 661.8	36.1	2 624 218.6	34.0

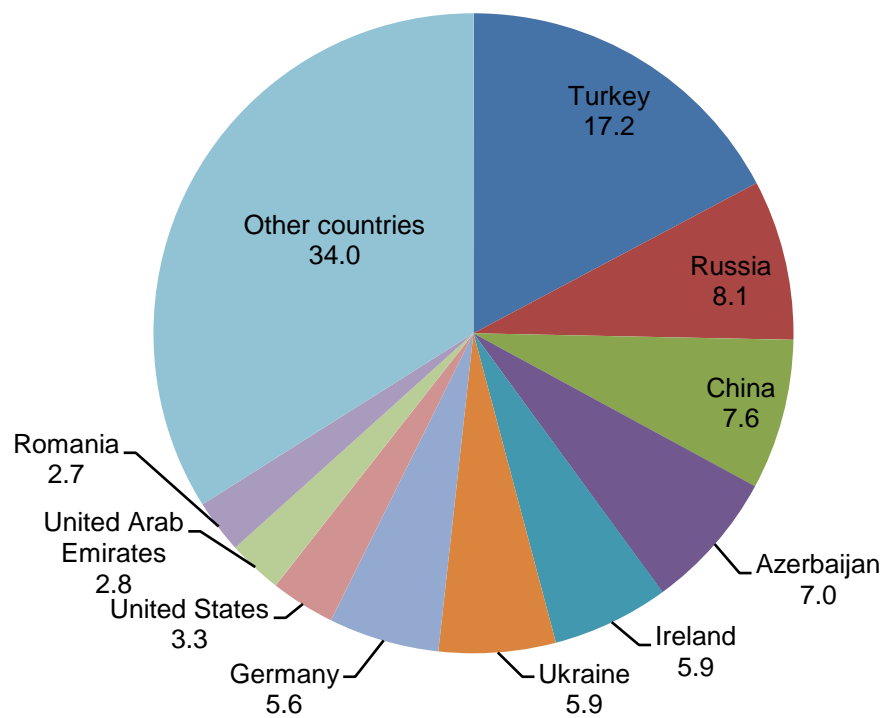
*Preliminary data.

**Top trading partners by imports in 2014-2015
(Million US Dollars)**



*Preliminary data.

**Share of the top trading partners in total imports in 2015*
(%)**



*Preliminary data.

Major commodity groups by exports and imports

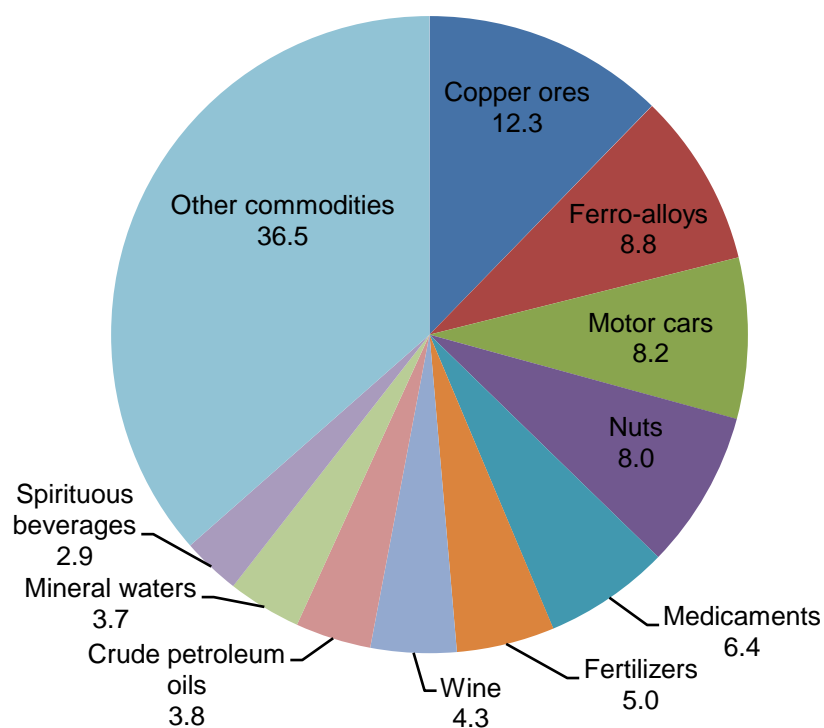
In 2015 Copper ores and concentrates reclaimed the first place in the list of top export items, equaling USD 271 million, or 12 percent of total exports. Exports of Ferro-alloys totaled USD 195 million, and its share in the total exports amounted to 9 percent. Motor cars occupied the third place. Exports of this commodity group stood at USD 180 million and 8 percent of the total exports.

Major commodity groups by exports

	2014		2015*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Exports	2 860 670.6	100.0	2 203 652.0	100.0
Of which:				
Copper ores and concentrates	248 008.2	8.7	270 601.0	12.3
Ferro-alloys	285 764.9	10.0	194 538.7	8.8
Motor cars	517 786.8	18.1	179 646.1	8.2
Other nuts, fresh or dried	183 398.8	6.4	176 441.2	8.0
Medicaments	92 085.4	3.2	140 698.3	6.4
Mineral or chemical fertilizers	137 622.0	4.8	109 776.5	5.0
Wine of fresh grapes	180 387.8	6.3	95 795.7	4.3
Crude Petroleum oils	36 178.5	1.3	84 679.7	3.8
Waters, natural or artificial mineral and aerated waters	137 123.6	4.8	82 211.0	3.7
Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	95 190.2	3.3	64 885.9	2.9
Other commodities	947 124.4	33.1	804 377.9	36.5

*Preliminary data.

Share of major commodity groups by exports in 2015* (%)



*Preliminary data.

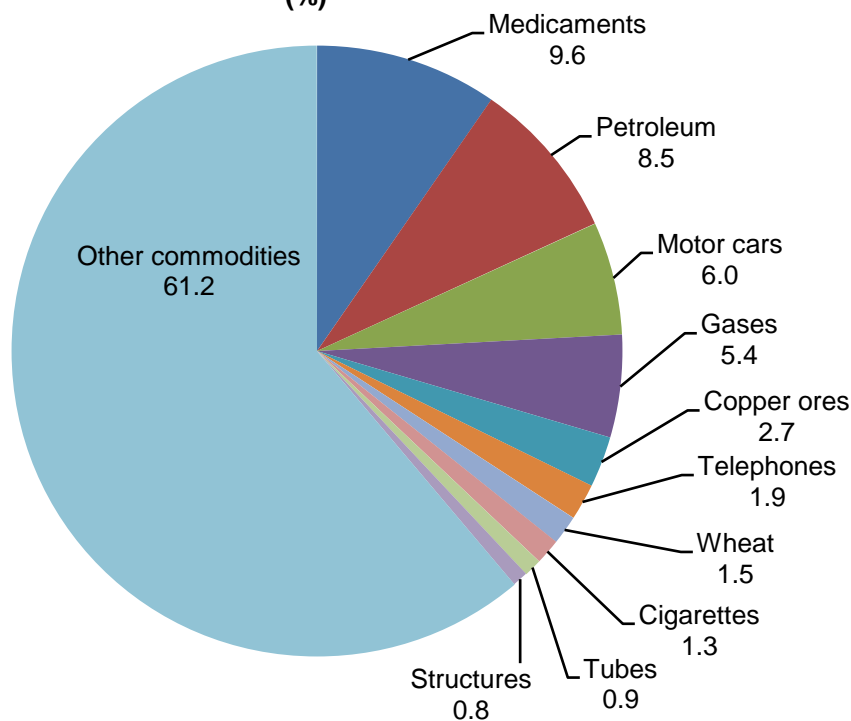
The top import commodity in 2015 was Medicaments, imports of which amounted to USD 745 million and 10 percent of the total imports. Petroleum and petroleum oils commodity group followed in the list with also USD 657 million, or 9 percent of imports. Motor cars came third with USD 461 million (6 percent of imports).

Major commodity groups by imports

	2014		2015*	
	Thsd. US Dollars	Share in total (%)	Thsd. US Dollars	Share in total (%)
Total Imports	8 593 325.4	100.0	7 724 374.3	100.0
Of which:				
Medicaments	314 635.2	3.7	745 371.2	9.6
Petroleum and petroleum oils	918 366.7	10.7	657 441.8	8.5
Motor cars	715 050.6	8.3	461 269.2	6.0
Petroleum gases and other gaseous	368 506.6	4.3	419 444.0	5.4
Copper ores and concentrates	165 285.8	1.9	207 870.7	2.7
Telephones for cellular networks or for other wireless networks	195 534.5	2.3	148 941.3	1.9
Wheat	151 755.5	1.8	118 686.8	1.5
Cigarettes	115 474.2	1.3	103 582.6	1.3
Other tubes and pipes of iron	6 836.7	0.1	72 888.7	0.9
Structures and parts of structures of iron	90 770.8	1.1	63 540.8	0.8
Other commodities	5 551 108.9	64.6	4 725 337.4	61.2

*Preliminary data.

Share of major commodity groups by imports in 2015*
(%)



*Preliminary data.

Top trading partners by turnover

TURKEY

Exports of major commodity groups to Turkey

	2014		2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	239 295.9		186 014.2	
Of which:				
T-shirts knitted	36 404.3	711.3	40 771.3	1 226.5
Semi-finished products of iron or non-alloy steel	32 295.2	68 264.4	19 018.2	52 414.2
Electrical energy	16 919.2	...	17 689.1	...
Flours, meals and pellets, of meat or meat offal, of fish or of crustaceans	15 093.7	11 214.4	10 525.3	6 506.9
Bars and rods of iron	3 603.4	6 436.9	10 210.4	25 019.4
Other commodities	134 980.0		87 799.9	

*Preliminary data.

Imports of major commodity groups from Turkey

	2014		2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	1 727 390.6		1 330 651.9	
Of which:				
Medicaments	71 052.8	771.0	81 229.4	915.1
Structures and parts of structures of iron or steel	43 477.1	17 382.8	41 087.7	21 537.4
Tubes and pipes of plastics	33 389.5	14 025.4	37 001.4	17 082.5
Sanitary commodities	37 329.8	8 086.1	35 278.7	8 220.1
Tubes and pipes of iron or steel	40 299.6	48 505.6	31 803.5	47 720.3
Other commodities	1 501 841.8		1 104 251.2	

*Preliminary data.

Russia

Exports of major commodity groups to Russia

	2014		2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	274 675.0		162 865.8	
Of which:				
Wine of fresh grapes	111 402.9	28 579.0	43 347.8	13 471.3
Waters, natural or artificial mineral and aerated waters	66 381.3	66 076.9	33 009.8	40 370.2
Ferro-alloys	16 885.5	16 702.3	22 618.1	25 379.5
Other nuts, fresh or dried	3 982.2	457.0	10 664.9	1 410.5
Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	17 552.8	2 651.0	10 571.6	1 803.4
Other commodities	58 470.3		42 653.6	

*Preliminary data.

Imports of major commodity groups from Russia

	2014		2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total imports	575 443.8		625 666.3	
Of which:				
Wheat	131 500.9	494 010.4	113 902.7	516 726.5
Petroleum gases and other gaseous	75 258.5	196 874.8	81 925.3	217 246.2
Petroleum and petroleum oils	47 686.5	51 528.1	69 374.2	145 415.0
Electrical energy	41 039.6	...	31 182.1	...
Sunflower oil	16 753.1	14 510.8	22 125.8	21 658.9
Other commodities	263 205.1		307 156.1	

*Preliminary data.

Exports of major commodity groups to Azerbaijan

	2014		2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Exports	544 504.8		240 430.2	
Of which:				
Motor cars (units)	267 957.9	17 553	63 567.3	3 455
Medicaments	27 817.7	1 988.1	26 346.8	2 304.8
Live bovine animals	30 067.4	12 112.0	17 822.4	9 527.8
Rail locomotives	-	-	14 600.0	...
Waters, mineral and aerated waters, containing added sugar	10 135.3	14 890.7	8 410.9	12 423.9
Other commodities	208 526.5		109 682.9	

*Preliminary data.

Imports of major commodity groups from Azerbaijan

	2014		2015*	
	Thsd. US Dollars	Tons	Thsd. US Dollars	Tons
Total Imports	637 582.4		542 894.7	
Of which:				
Petroleum gases and other gaseous	287 338.0	1 379 271.9	314 302.4	1 506 440.4
Petroleum and petroleum oils	240 840.0	285 926.6	137 528.8	280 981.4
Gypsum; anhydrite; plasters	26 817.1	157 809.1	11 778.0	89 375.0
Boards, panels and other bases for electrical apparatus	5 982.0	35.8	7 404.2	59.3
Electrical energy	9 737.0	...	7 114.6	...
Other commodities	66 868.2		64 766.7	

*Preliminary data.

External trade balance

	Number of countries	External trade balance Mil. US Dollars
Negative trade balance		
2014	105	6 031,7
2015*	102	5 807,5
Positive trade balance		
2014	43	299,0
2015*	35	286,8
Total		
2014	148	5 732,7
2015*	137	5 520,7

*Preliminary data.

Georgian external trade by countries in 2015* (Thsd. US Dollars)

	Exports (FOB)	Imports (CIF)	Balance
External trade – Total	2 203 652.0	7 724 374.3	-5 520 722.3
Of which:			
EU countries	646 426.6	2 518 326.2	-1 871 899.5
Austria	2 355.8	83 757.7	-81 401.9
Belgium	16 305.4	66 836.9	-50 531.5
Bulgaria	214 247.1	167 603.2	46 643.9
Croatia	2 010.5	1 177.9	832.7
Cyprus	438.7	3 188.5	-2 749.8
Czech Republic	13 369.3	56 498.4	-43 129.1
Denmark	440.0	12 234.3	-11 794.3
Estonia	2 243.1	4 787.3	-2 544.2
Finland	412.8	15 889.7	-15 476.8
France	20 996.7	117 286.5	-96 289.9
Germany	75 810.9	431 264.2	-355 453.4
Greece	10 569.5	70 432.6	-59 863.1
Hungary	666.5	49 338.2	-48 671.7
Ireland	2 195.7	456 194.7	-453 999.0
Italy	74 407.1	197 588.6	-123 181.4
Latvia	6 387.9	19 895.3	-13 507.4
Lithuania	33 312.5	45 209.2	-11 896.7
Luxembourg	-	2 607.4	-2 607.4
Malta	315.0	1 894.3	-1 579.3
Netherlands	43 626.8	128 170.1	-84 543.4
Poland	28 671.5	91 099.8	-62 428.4
Portugal	156.6	47 800.8	-47 644.3
Romania	26 982.9	207 162.6	-180 179.7
Slovakia	6 899.2	17 403.8	-10 504.6

	Exports (FOB)	Imports (CIF)	Balance
Slovenia	131.2	20 842.3	-20 711.1
Spain	41 938.0	91 243.4	-49 305.4
Sweden	76.8	20 953.8	-20 877.1
United Kingdom	21 459.1	89 964.4	-68 505.3
CIS countries	839 532.3	1 968 437.0	-1 128 904.7
Armenia	180 104.3	171 646.6	8 457.7
Azerbaijan	240 430.2	542 894.7	-302 464.5
Belarus	20 482.7	20 752.0	-269.3
Kazakhstan	44 967.1	22 157.5	22 809.6
Kyrgyzstan	6 666.9	1 716.1	4 950.8
Moldova	6 534.3	10 232.6	-3 698.3
Russia	162 865.8	625 666.3	-462 800.5
Tajikistan	4 430.6	11.4	4 419.2
Turkmenistan	16 052.4	111 211.3	-95 158.9
Ukraine	59 873.6	455 135.8	-395 262.2
Uzbekistan	97 124.4	7 012.7	90 111.7
Other countries	717 693.1	3 237 611.2	-2 519 918.1
Afghanistan	328.7	-	328.7
Albania	205.0	123.0	82.0
Algeria	291.1	9.8	281.3
Andorra	-	9.0	-9.0
Angola	3 029.1	-	3 029.1
Argentina	1 567.8	3 176.3	-1 608.5
Australia	1 167.0	1 258.9	-91.9
Bahrain	54.6	1.1	53.5
Bangladesh	-	662.9	-662.9
Belize	5.9	929.3	-923.4
Bosnia and Herzegovina	-	423.0	-423.0
Brazil	19 929.2	71 129.5	-51 200.3
Burkina Faso	-	80.2	-80.2
Cambodia	4.0	10.4	-6.4
Cameroon	-	3.4	-3.4
Canada	70 170.3	11 636.0	58 534.3
Chile	2 600.2	3 003.7	-403.5
China	125 800.2	586 988.7	-461 188.5
Colombia	2 699.3	4 810.5	-2 111.1
Congo	-	1.3	-1.3
Costa Rica	1 432.7	149.5	1 283.2
Cote d'Ivoire	0.9	74.2	-73.4
Cuba	78.1	174.5	-96.4
Ecuador	2 310.8	15 405.4	-13 094.6
Egypt	3 739.3	7 196.6	-3 457.3
Ethiopia	834.9	48.3	786.6
Faroe Islands	-	197.7	-197.7
French Polynesia	-	89.9	-89.9
Gabon	-	10 966.7	-10 966.7
Ghana	6.3	-	6.3
Gibraltar	6 385.8	70.2	6 315.6
Guatemala	2 419.9	-	2 419.9

	Exports (FOB)	Imports (CIF)	Balance
Guinea	90.0	-	90.0
Hong Kong, SAR of China	2 692.5	66 970.2	-64 277.7
Iceland	-	5 024.0	-5 024.0
India	14 323.1	50 589.1	-36 266.0
Indonesia	142.1	11 765.1	-11 623.1
Iran	35 782.4	91 929.0	-56 146.6
Iraq	10 933.4	2 455.0	8 478.4
Israel	5 646.5	22 519.7	-16 873.2
Jamaica	15.2	2.1	13.1
Japan	3 304.2	206 010.0	-202 705.8
Jordan	7 390.1	256.5	7 133.6
Kenya	1.5	89.7	-88.1
Korea, Democratic People's Republic of	112.3	3 103.0	-2 990.7
Korea, Republic of	2 480.7	47 382.0	-44 901.3
Kuwait	37.3	160.7	-123.4
Lebanon	5 295.2	1 906.3	3 388.9
Libya	2 370.2	-	2 370.2
Liechtenstein	-	522.0	-522.0
Macedonia (FYR)	57.7	1 080.9	-1 023.2
Malawi	0.8	121.8	-121.0
Malaysia	2 295.7	10 508.5	-8 212.8
Marshall Islands	-	8.0	-8.0
Martinique	28.8	-	28.8
Mexico	331.8	2 442.7	-2 110.9
Monaco	53.7	105.1	-51.4
Mongolia	898.0	-	898.0
Morocco	145.7	24 088.0	-23 942.3
Nepal	-	6.4	-6.4
New Zealand	-	2 701.3	-2 701.3
Niger	0.2	0.3	-0.1
Nigeria	72.2	4.2	68.0
Norway	56.2	10 367.6	-10 311.4
Oman	-	124.7	-124.7
Pakistan	414.4	4 233.8	-3 819.4
Panama	2 405.1	216.0	2 189.1
Paraguay	-	893.2	-893.2
Peru	2 586.7	12 341.1	-9 754.5
Philippines	247.9	741.6	-493.7
Qatar	1.5	41.7	-40.2
San Marino	-	120.6	-120.6
Saudi Arabia	4 813.1	3 960.8	852.3
Senegal	197.7	-	197.7
Serbia and Montenegro	54.2	2 480.2	-2 425.9
Seychelles	-	722.0	-722.0
Sierra Leone	-	59.8	-59.8
Singapore	6 835.1	11 642.0	-4 807.0
South Africa	41.4	8 758.0	-8 716.6
Sri Lanka	0.3	1 560.5	-1 560.2

	Exports (FOB)	Imports (CIF)	Balance
Sudan	42.4	11.1	31.3
Switzerland	30 848.2	62 657.7	-31 809.5
Syrian	4.0	240.2	-236.2
Taiwan, Province of China	291.3	6 947.2	-6 655.9
Tanzania,	119.9	129.5	-9.6
Thailand	0.4	20 153.8	-20 153.4
Trinidad and Tobago	4 218.6	-	4 218.6
Tunisia	1 877.5	170.1	1 707.4
Turkey	186 014.2	1 330 651.9	-1 144 637.8
Uganda	10.1	0.1	9.9
United Arab Emirates	28 112.4	212 850.9	-184 738.5
United States	104 181.0	251 345.9	-147 164.8
Uruguay	491.9	1 729.4	-1 237.6
Viet Nam	494.7	21 508.8	-21 014.1
Virgin Islands, British	-	393.4	-393.4
Virgin Islands, U.S	-	169.4	-169.4
Zambia	-	6.5	-6.5
Zimbabwe	3 770.6	-	3 770.6

*Preliminary data.

Sources: LEPL Revenue Service of Ministry of Finance of Georgia;
LEPL Service Agency of Ministry of Internal Affairs of Georgia;
Georgian State Electric System, LTD;
Georgian Gas Transportation Company, LTD.

Explanation of symbols:

- Not applicable;
- 0.0 Negligible magnitude;
- * Data are preliminary and subject to revisions.
- ... Data are confidential.

- Notice:**
1. The discrepancy between the totals and the sum in some cases can be explained by using rounded data;
 2. Data for 2011-2014 are updated by the data of Special Customs Declarations;
 3. Information does not cover the data of Simplified Customs Declarations (Form №4);
 4. According to the international methodology, there are some difference in coverage of trade flows between external merchandise trade statistics and customs statistics. Diplomatic, temporary, transit and analogous goods are excluded from the database of external merchandise trade statistics.