

**NATIONAL STATISTICS OFFICE OF GEORGIA**

**EXTERNAL MERCHANDISE  
TRADE IN GEORGIA  
JANUARY-SEPTEMBER 2023  
(PRELIMINARY RESULTS)**





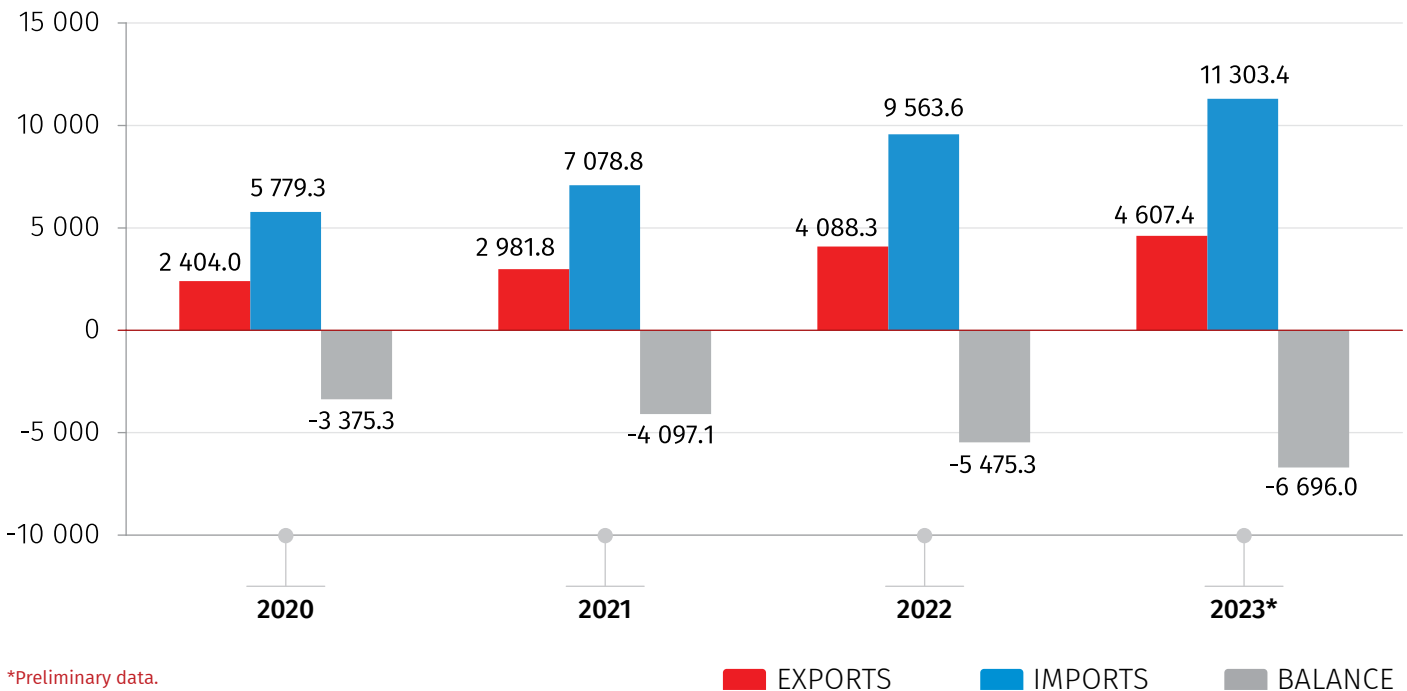
19.10.2023

**EXTERNAL MERCHANDISE TRADE OF GEORGIA  
IN JANUARY-SEPTEMBER 2023  
(PRELIMINARY)**

In January-September 2023 the external merchandise trade (excluding non-declared trade) of Georgia amounted to USD 15 910.8 million, 16.5 percent higher to the same period of 2022. The exports equaled USD 4 607.4 million (12.7 percent higher), while the imports stood at USD 11 303.4 million (18.2 percent higher). The negative trade balance was USD 6 696.0 million in January-September 2023 and its share in external trade turnover constituted 42.1 percent.

The charts below reflect basic trends of the external merchandise trade of Georgia:

**GENERAL DATA ON EXTERNAL TRADE OF GEORGIA IN JANUARY-SEPTEMBER 2020-2023  
(MILLION US DOLLARS)**

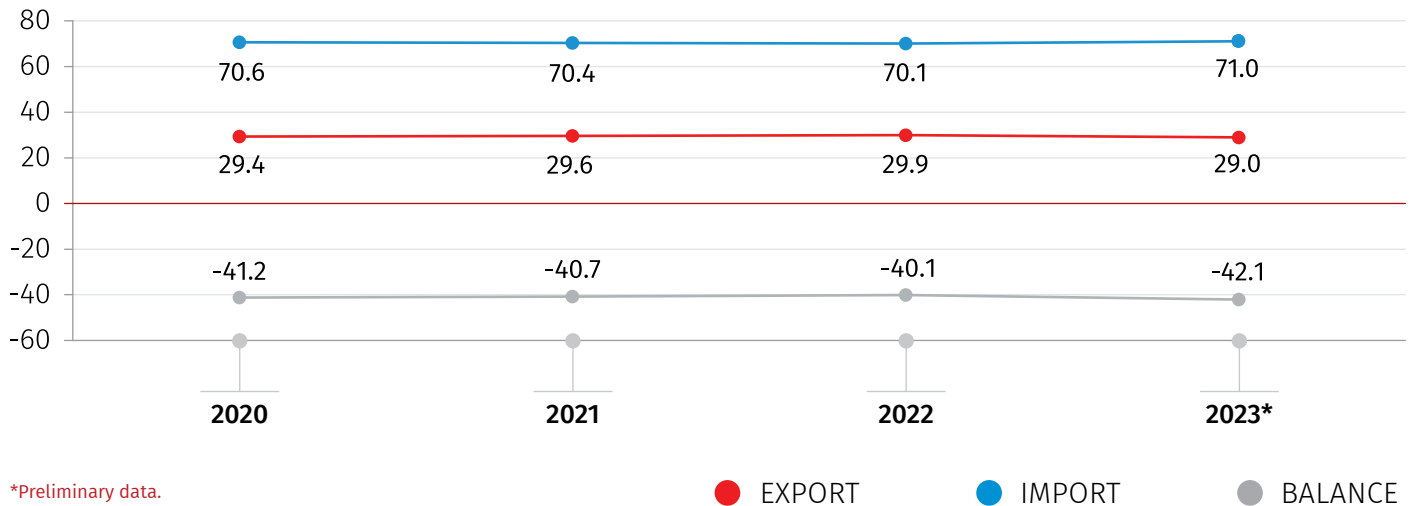


## NATIONAL STATISTICS OFFICE OF GEORGIA

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### SHARE OF EXTERNAL TRADE INDICATORS IN TURNOVER JANUARY-SEPTEMBER 2020-2023

(%)



The table below shows monthly data for 2021-2023 exports and imports in absolute values and their changes (in percentage) compared to the corresponding month of the previous year.

### EXPORTS AND IMPORTS OF GEORGIA

		EXPORTS		IMPORTS	
		THSD. US DOLLARS	CHANGES M-O-M (%)	THSD. US DOLLARS	CHANGES M-O-M (%)
2021	January	224 490.2	-16.2	561 729.3	-12.9
	February	267 678.0	1.9	648 773.6	-7.9
	March	326 087.2	30.7	775 017.1	15.5
	April	377 687.0	69.8	756 294.1	58.1
	May	340 005.0	45.0	770 185.1	45.5
	June	350 597.3	30.6	863 672.7	41.8
	July	386 339.5	40.7	882 151.4	21.3
	August	335 159.2	14.3	868 564.8	30.6
	September	373 706.6	13.0	952 439.9	26.9
	October	410 868.5	31.3	936 197.9	28.9
	November	430 385.3	42.9	1 033 213.8	43.1
	December	419 509.1	30.0	1 050 327.3	27.9

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		EXPORTS		IMPORTS	
		THSD. US DOLLARS	CHANGES M-O-M (%)	THSD. US DOLLARS	CHANGES M-O-M (%)
2022	January	331 456.5	47.6	774 609.8	37.9
	February	429 224.9	60.4	1 019 117.9	57.1
	March	411 573.6	26.2	926 800.0	19.6
	April	415 174.1	9.9	985 977.3	30.4
	May	522 271.1	53.6	1 180 471.1	53.3
	June	448 767.1	28.0	1 105 280.3	28.0
	July	533 160.0	38.0	1 172 031.0	32.9
	August	473 098.1	41.2	1 262 812.6	45.4
	September	523 548.1	40.1	1 136 468.7	19.3
	October	448 696.7	9.2	1 203 910.3	28.6
	November	490 669.1	14.0	1 310 910.9	26.9
	December	555 786.2	32.5	1 469 301.5	39.9
2023*	January	458 994.4	38.5	1 114 862.0	43.9
	February	455 767.2	6.2	1 067 485.8	4.7
	March	546 687.4	32.8	1 378 123.8	48.7
	April	500 524.6	20.6	1 222 937.7	24.0
	May	541 372.8	3.7	1 328 164.9	12.5
	June	550 449.7	22.7	1 338 482.3	21.1
	July	529 810.9	-0.6	1 319 726.9	12.6
	August	495 761.3	4.8	1 292 300.1	2.3
	September	528 027.2	0.9	1 241 355.6	9.2

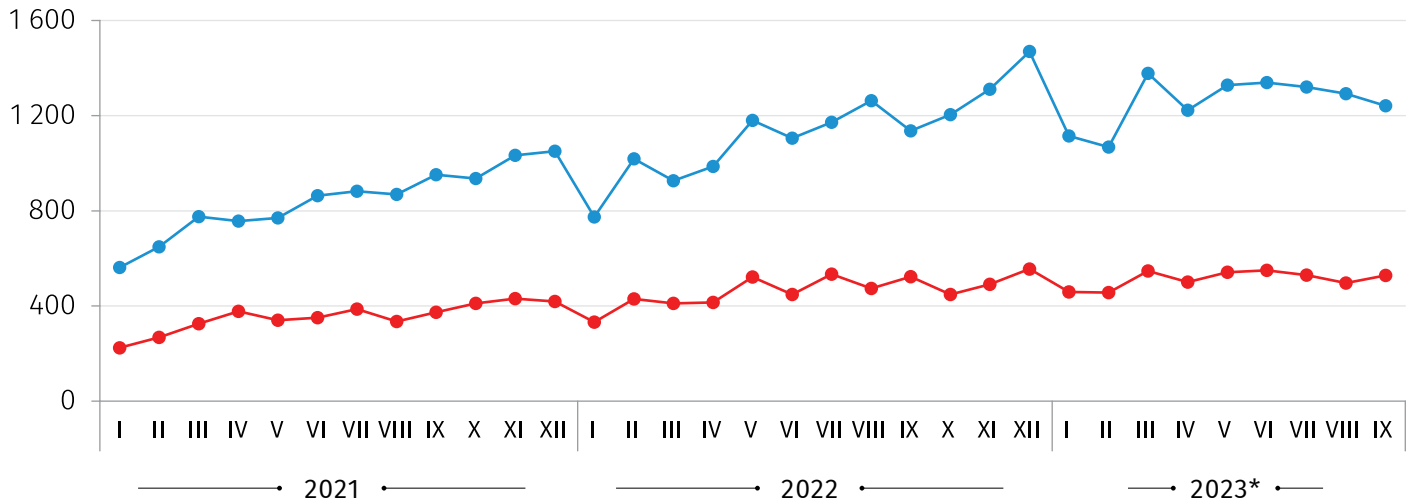
\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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### EXPORTS AND IMPORTS DYNAMICS BY MONTHS, 2021-2023

(MILLION US DOLLARS)

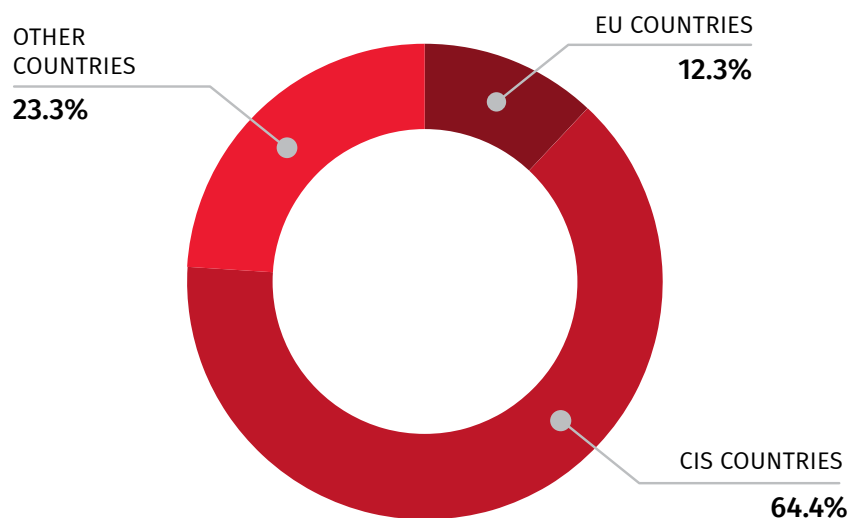


\*Preliminary data.

● EXPORTS ● IMPORTS

The diagrams below show the share of the exports and imports of Georgia by country groups.

### GEORGIAN EXPORT BY COUNTRY GROUPS IN JANUARY-SEPTEMBER 2023\*

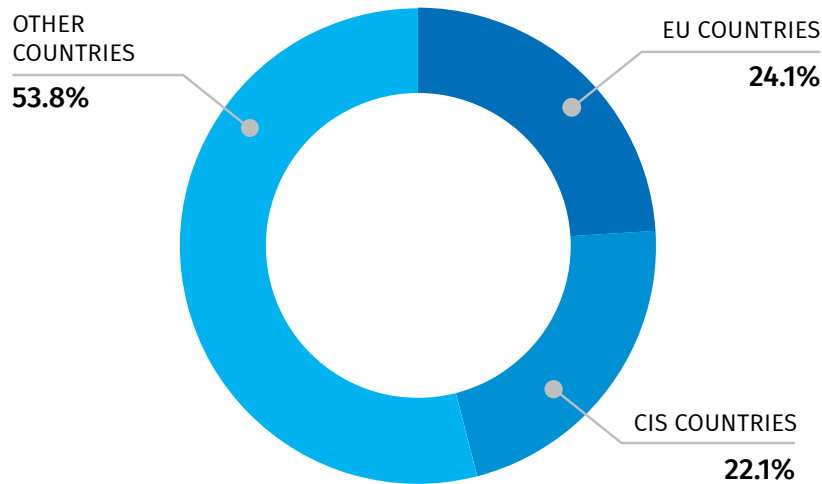


\*Preliminary data.

Note: EU contains 27 countries.

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GEORGIAN IMPORT BY COUNTRY GROUPS  
IN JANUARY-SEPTEMBER 2023\*



\*Preliminary data.

Note: EU contains 27 countries.

In January-September 2023 the share of the top ten trading partners by exports in the total exports of Georgia amounted to 80.5 percent. The top partners were Azerbaijan (USD 632.7 million), Armenia (USD 601.5 million) and Russia (USD 511.8 million).

## NATIONAL STATISTICS OFFICE OF GEORGIA

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### TOP TRADING PARTNERS BY EXPORTS IN JANUARY-SEPTEMBER 2023

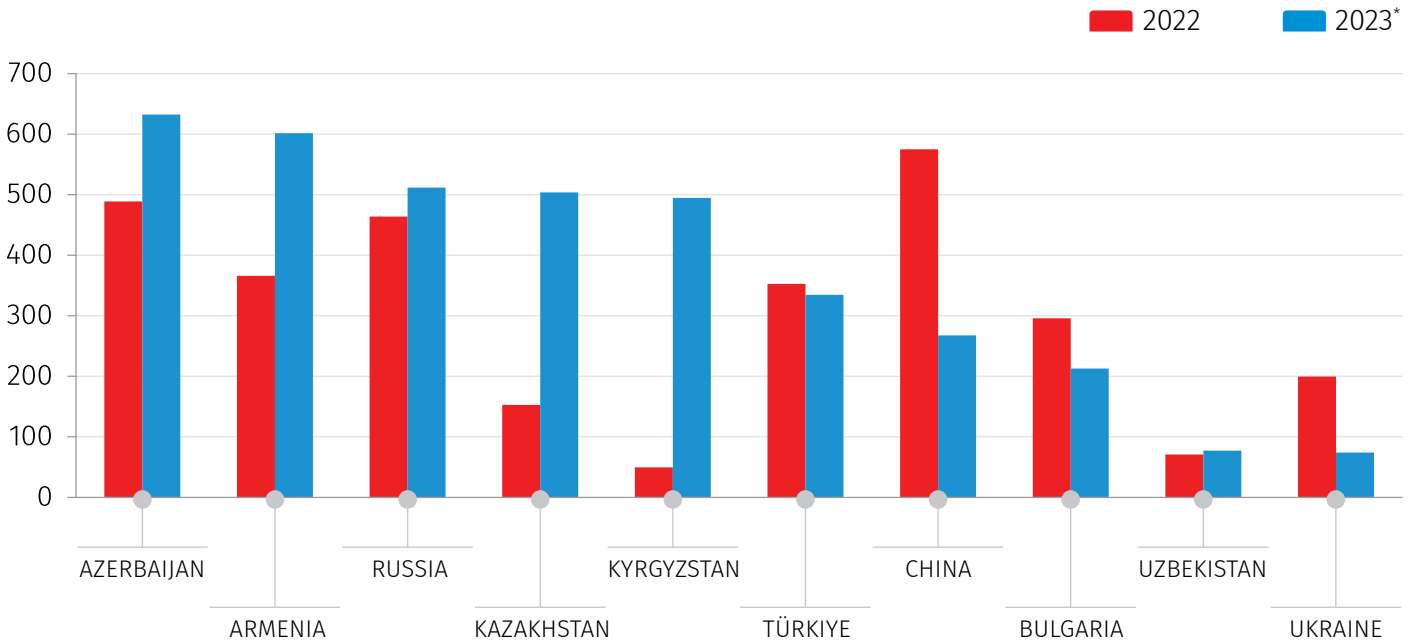
	JANUARY-SEPTEMBER 2022		JANUARY-SEPTEMBER 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL EXPORTS</b>	<b>4 088 273.4</b>	<b>100.0</b>	<b>4 607 395.4</b>	<b>100.0</b>	<b>12.7</b>
Of which:					
Azerbaijan	488 672.4	12.0	632 684.5	13.7	29.5
Armenia	365 794.9	8.9	601 525.7	13.1	64.4
Russia	463 996.9	11.3	511 770.7	11.1	10.3
Kazakhstan	152 735.5	3.7	503 698.6	10.9	229.8
Kyrgyzstan	49 612.3	1.2	494 528.0	10.7	896.8
Türkiye	352 503.6	8.6	334 547.7	7.3	-5.1
China	574 753.6	14.1	267 393.9	5.8	-53.5
Bulgaria	295 919.9	7.2	212 982.6	4.6	-28.0
Uzbekistan	70 907.6	1.7	77 547.7	1.7	9.4
Ukraine	199 381.2	4.9	73 967.8	1.6	-62.9
Other countries	1 073 995.6	26.3	896 748.3	19.5	-16.5

\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

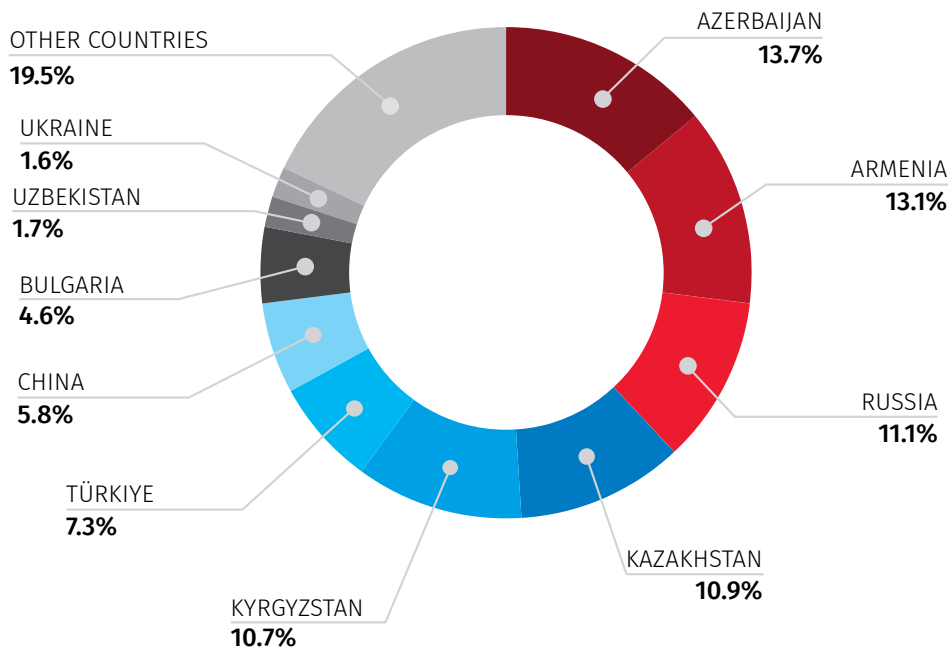
19.10.2023

### TOP TRADING PARTNERS BY EXPORTS IN JANUARY-SEPTEMBER 2022-2023 (MILLION US DOLLARS)



\*Preliminary data.

### SHARE OF THE TOP TRADING PARTNERS IN TOTAL EXPORTS IN JANUARY-SEPTEMBER 2023\*



\*Preliminary data.



## NATIONAL STATISTICS OFFICE OF GEORGIA

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In January-September 2023 the share of the top ten trading partners by imports in the total imports of Georgia amounted to 70.8 percent. The top partners were Türkiye (USD 1 861.2 million), USA (USD 1 399.4 million) and Russia (USD 1 364.3 million).

### TOP TRADING PARTNERS BY IMPORTS IN JANUARY-SEPTEMBER 2023

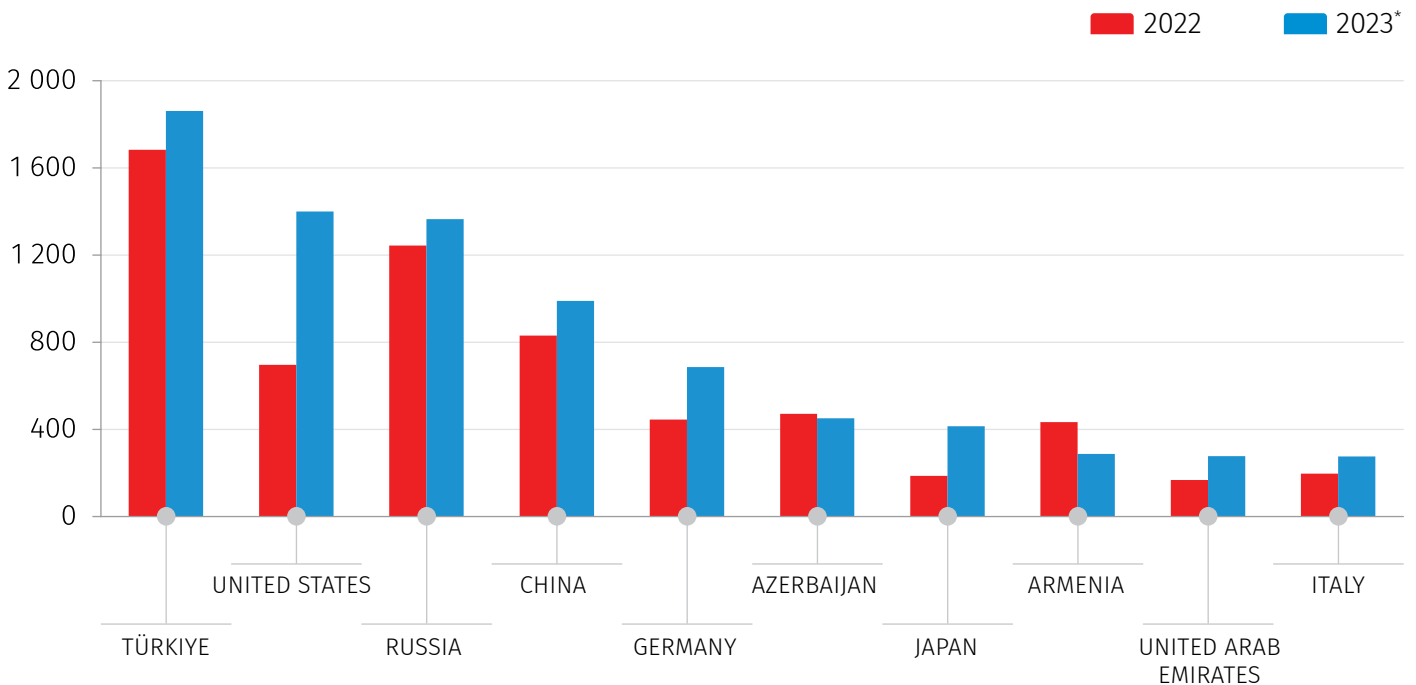
	JANUARY-SEPTEMBER 2022		JANUARY-SEPTEMBER 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL IMPORTS</b>	<b>9 563 568.8</b>	<b>100.0</b>	<b>11 303 439.0</b>	<b>100.0</b>	<b>18.2</b>
Of which:					
Türkiye	1 683 459.3	17.6	1 861 227.8	16.5	10.6
USA	696 579.5	7.3	1 399 353.7	12.4	100.9
Russia	1 243 718.0	13.0	1 364 268.1	12.1	9.7
China	830 183.7	8.7	989 819.4	8.8	19.2
Germany	444 698.2	4.6	685 472.1	6.1	54.1
Azerbaijan	471 808.0	4.9	451 345.8	4.0	-4.3
Japan	186 200.8	1.9	413 949.4	3.7	122.3
Armenia	432 924.9	4.5	286 681.4	2.5	-33.8
United Arab Emirates	168 006.8	1.8	277 215.2	2.5	65.0
Italy	196 998.9	2.1	275 891.2	2.4	40.0
Other countries	3 208 990.6	33.6	3 298 215.1	29.2	2.8

\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

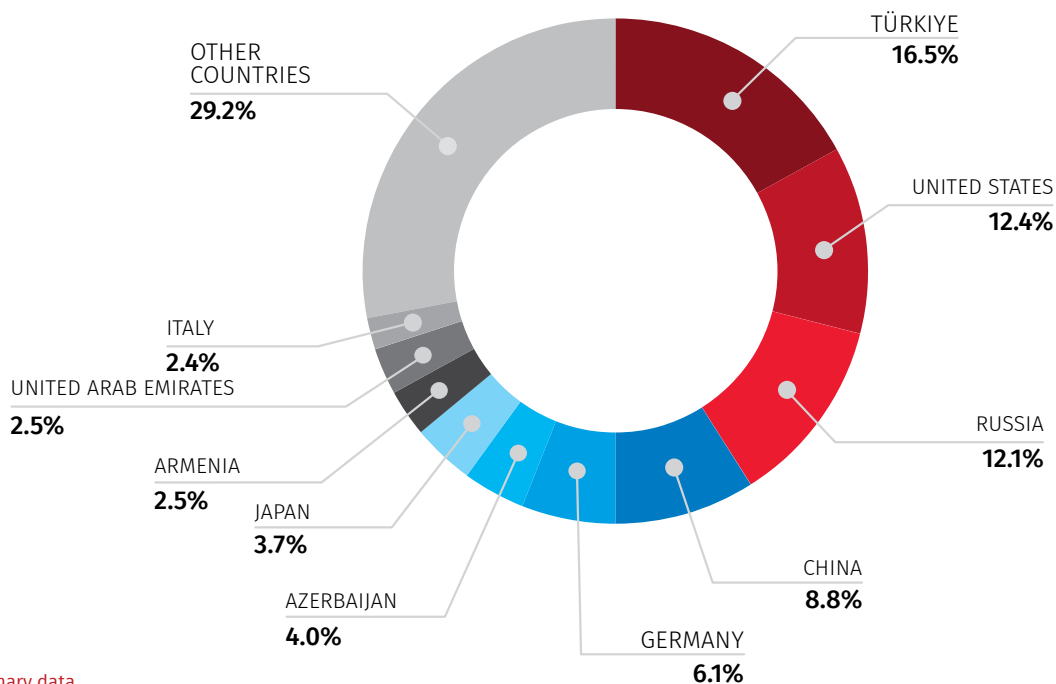
19.10.2023

### TOP TRADING PARTNERS BY IMPORTS IN JANUARY-SEPTEMBER 2022-2023 (MILLION US DOLLARS)



\*Preliminary data.

### SHARE OF THE TOP TRADING PARTNERS IN TOTAL IMPORTS IN JANUARY-SEPTEMBER 2023\*



\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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In January-September 2023 the share of the top ten trading partners in the total external trade turnover of Georgia amounted to 68.8 percent. The top trading partners were Türkiye (USD 2 195.8 million), Russia (USD 1 876.0 million) and USA (USD 1 471.8 million).

### TOP TRADING PARTNERS BY TURNOVER IN JANUARY-SEPTEMBER 2023\*

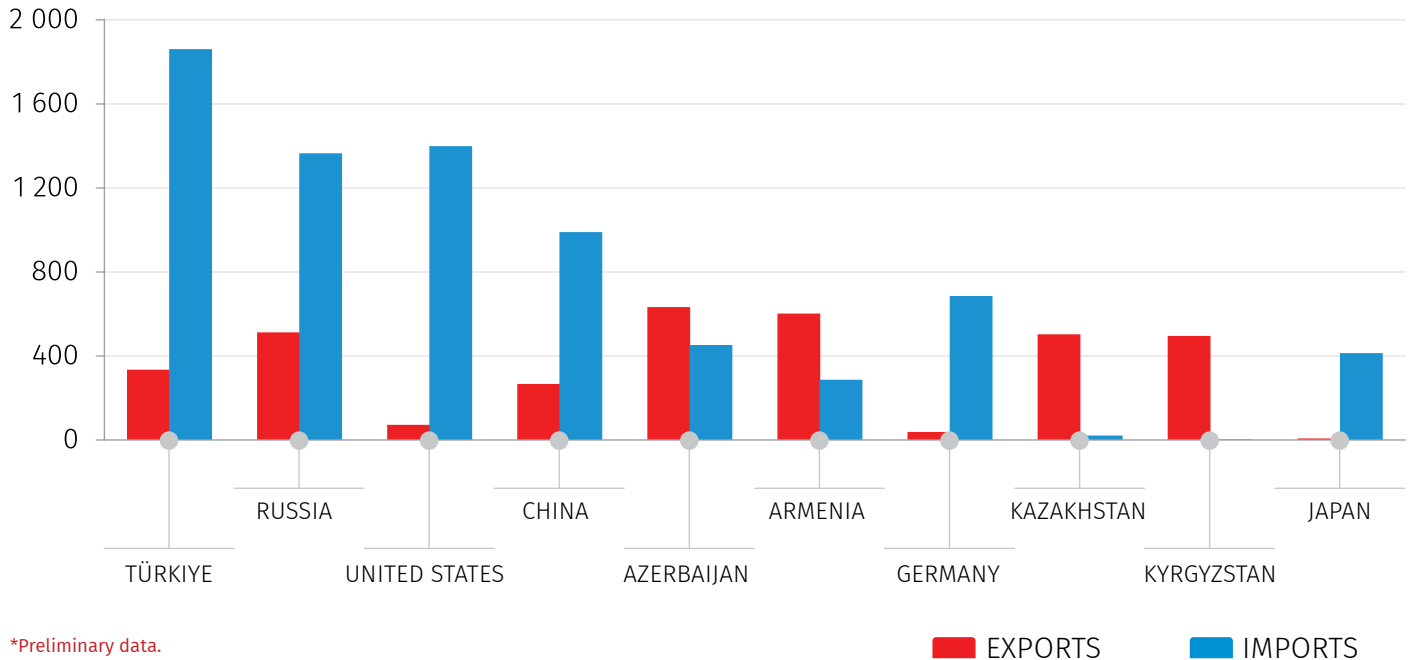
	EXPORTS		IMPORTS		TURNOVER	
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)
<b>TOTAL</b>	<b>4 607 395.4</b>	<b>100.0</b>	<b>11 303 439.0</b>	<b>100.0</b>	<b>15 910 834.4</b>	<b>100.0</b>
Of which:						
Türkiye	334 547.7	7.3	1 861 227.8	16.5	2 195 775.5	13.8
Russia	511 770.7	11.1	1 364 268.1	12.1	1 876 038.8	11.8
USA	72 449.0	1.6	1 399 353.7	12.4	1 471 802.6	9.3
China	267 393.9	5.8	989 819.4	8.8	1 257 213.3	7.9
Azerbaijan	632 684.5	13.7	451 345.8	4.0	1 084 030.2	6.8
Armenia	601 525.7	13.1	286 681.4	2.5	888 207.1	5.6
Germany	37 961.4	0.8	685 472.1	6.1	723 433.5	4.5
Kazakhstan	503 698.6	10.9	21 192.7	0.2	524 891.2	3.3
Kyrgyzstan	494 528.0	10.7	3 175.7	0.0	497 703.7	3.1
Japan	7 144.7	0.2	413 949.4	3.7	421 094.2	2.6
Other countries	1 143 691.3	24.8	3 826 953.1	33.9	4 970 644.4	31.2

\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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### TOP TRADING PARTNERS BY TURNOVER IN JANUARY-SEPTEMBER 2023\* (MILLION US DOLLARS)



\*Preliminary data.

EXPORTS

IMPORTS

In January-September 2023 motor cars claimed the first place in the list of top export items, equaling USD 1 566.1 million with 34.0 percent of total exports. The exports of copper ores and concentrates totaled USD 438.1 million and their share in the total exports amounted to 9.5 percent. The exports of wine of fresh grapes occupied the third place standing at USD 193.5 million and constituting 4.2 percent of the total exports.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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### MAJOR COMMODITY GROUPS BY EXPORTS

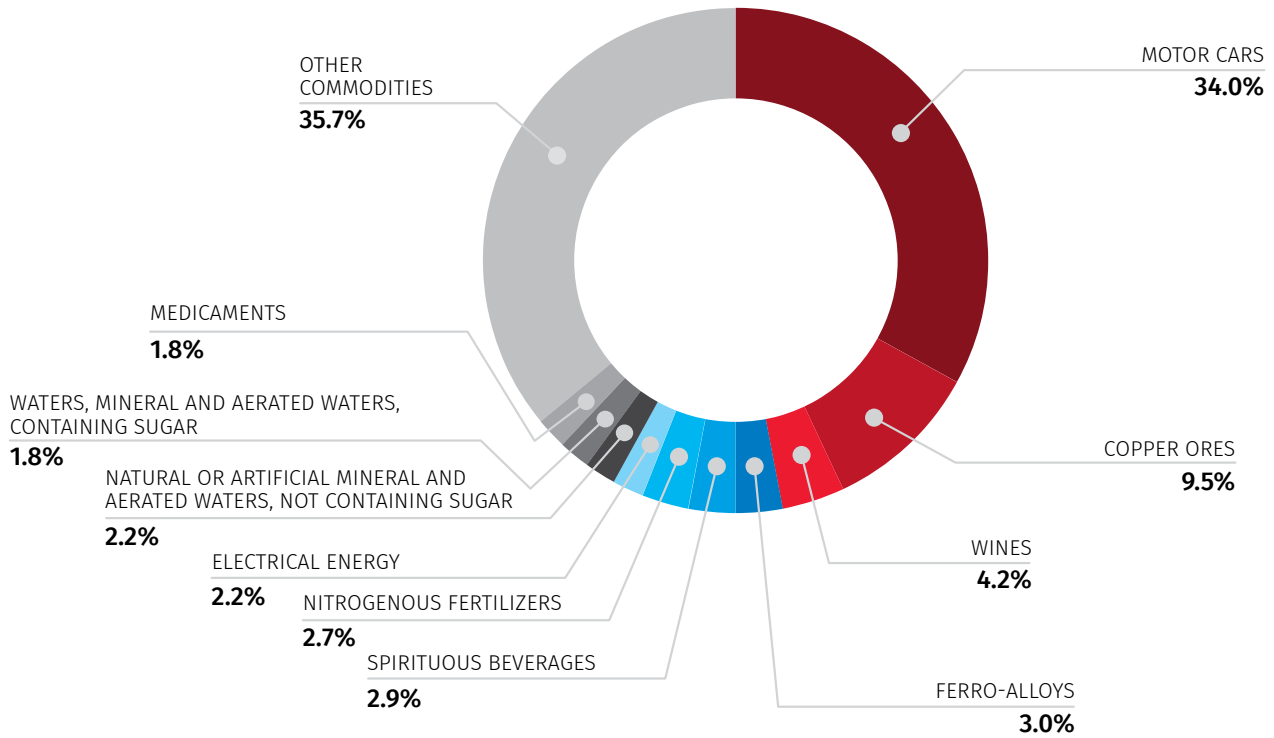
	JANUARY-SEPTEMBER 2022		JANUARY-SEPTEMBER 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL EXPORTS</b>	<b>4 088 273.4</b>	<b>100.0</b>	<b>4 607 395.4</b>	<b>100.0</b>	<b>12.7</b>
Of which:					
Motor cars	592 261.0	14.5	1 566 071.9	34.0	164.4
Copper ores and concentrates	753 203.2	18.4	438 091.8	9.5	-41.8
Wine of fresh grapes	173 323.1	4.2	193 536.3	4.2	11.7
Ferro-alloys	431 617.5	10.6	140 056.4	3.0	-67.6
Spirituos beverages	96 174.2	2.4	131 413.7	2.9	36.6
Nitrogenous fertilizers	207 380.0	5.1	123 121.8	2.7	-40.6
Electrical energy	84 283.5	2.1	103 286.5	2.2	22.5
Waters, natural or artificial mineral and aerated waters, not containing added sugar	79 732.2	2.0	101 773.4	2.2	27.6
Waters, mineral and aerated waters, containing added sugar	60 154.4	1.5	84 795.8	1.8	41.0
Medicaments put up in measured doses	76 502.6	1.9	82 173.9	1.8	7.4
Other commodities	1 533 641.9	37.5	1 643 073.9	35.7	7.1

\*Preliminary data.



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**SHARE OF MAJOR COMMODITY GROUPS BY EXPORTS  
IN JANUARY-SEPTEMBER 2023\***



\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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The top import commodities in January-September 2023 were motor cars, whose imports equaled USD 2 282.5 million (20.2 percent of the total imports). The petroleum and petroleum oils followed in the list with USD 816.4 million (7.2 percent of imports). The medicaments put up in measured doses were third in the top import commodity list with USD 392.4 million (3.5 percent of imports).

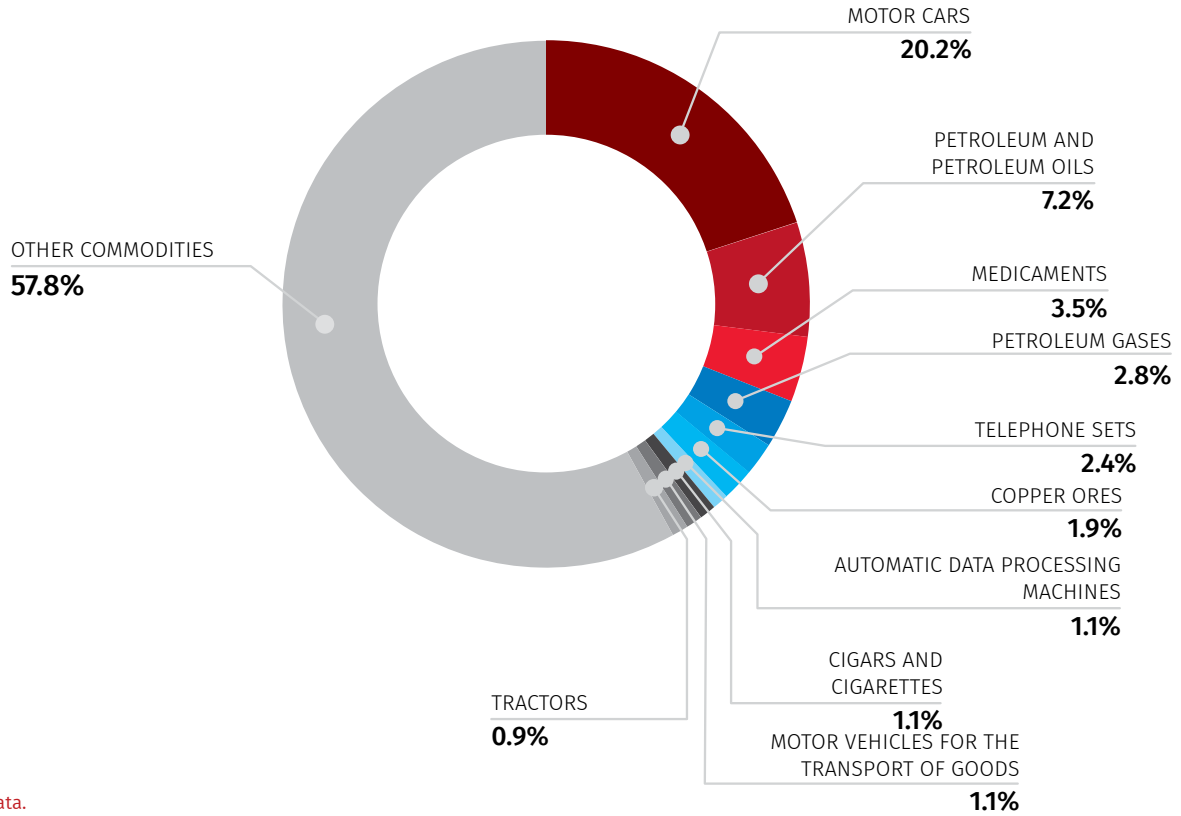
### MAJOR COMMODITY GROUPS BY IMPORTS

	JANUARY-SEPTEMBER 2022		JANUARY-SEPTEMBER 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL IMPORTS</b>	<b>9 563 568.8</b>	<b>100.0</b>	<b>11 303 439.0</b>	<b>100.0</b>	<b>18.2</b>
Of which:					
Motor cars	1 128 664.0	11.8	2 282 508.0	20.2	102.2
Petroleum and petroleum oils	1 021 252.9	10.7	816 386.1	7.2	-20.1
Medicaments put up in measured doses	296 259.8	3.1	392 401.4	3.5	32.5
Petroleum gases and other gaseous hydrocarbons	292 154.1	3.1	321 237.3	2.8	10.0
Telephone sets and apparatus for the transmission or reception of data (including wired/wireless networks)	198 687.0	2.1	269 133.0	2.4	35.5
Copper ores and concentrates	568 140.3	5.9	219 180.2	1.9	-61.4
Automatic data processing machines and units thereof	137 163.2	1.4	120 723.5	1.1	-12.0
Cigars, cheroots, cigarillos and cigarettes	87 218.9	0.9	120 617.2	1.1	38.3
Motor vehicles for the transport of goods	73 509.8	0.8	119 961.7	1.1	63.2
Tractors	59 810.2	0.6	107 019.3	0.9	78.9
Other commodities	5 700 708.5	59.6	6 534 271.4	57.8	14.6

\*Preliminary data.

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**SHARE OF MAJOR COMMODITY GROUPS BY IMPORTS  
IN JANUARY-SEPTEMBER 2023\***



\*Preliminary data.



## NATIONAL STATISTICS OFFICE OF GEORGIA

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### TOP TRADING PARTNERS BY TURNOVER



#### TÜRKIYE

#### EXPORTS OF MAJOR COMMODITY GROUPS TO TÜRKIYE

	JANUARY-SEPTEMBER 2022		JANUARY-SEPTEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
 >> 				
<b>TOTAL EXPORTS</b>	<b>352 503.6</b>		<b>334 547.7</b>	
Of which:				
Electrical energy	79 494.2	...	94 015.3	...
T-shirts knitted	58 916.4	1 704.5	45 890.0	1 185.0
Men's or boys' suits, ensembles, trousers, knitted or crocheted	33 480.8	1 248.5	28 666.9	996.3
Ferro-alloys	51 667.5	26 931.0	26 269.8	23 750.2
Aluminium waste and scrap	10 989.7	4 517.1	9 193.2	4 838.8
Other commodities	117 954.9		130 512.5	

\*Preliminary data.

#### IMPORTS OF MAJOR COMMODITY GROUPS FROM TÜRKIYE

	JANUARY-SEPTEMBER 2022		JANUARY-SEPTEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
 >> 				
<b>TOTAL IMPORTS</b>	<b>1 683 459.3</b>		<b>1 861 227.8</b>	
Of which:				
Medicaments put up in measured doses	51 346.7	748.8	104 113.0	1 989.9
Motor cars (Unit)	74 327.7	2 432.0	75 128.6	2 059.0
Cigars, cheroots, cigarillos and cigarettes	23 449.9	1 376.8	47 368.6	2 251.3
Structures and parts of structures of iron or steel	37 012.5	17 435.7	45 364.6	18 364.6
Washing and cleaning preparations	21 737.4	24 050.0	34 539.3	33 876.0
Other commodities	1 475 585.2		1 554 713.7	

\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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### RUSSIA

#### EXPORTS OF MAJOR COMMODITY GROUPS TO RUSSIA



	JANUARY-SEPTEMBER 2022		JANUARY-SEPTEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL EXPORTS</b>	<b>463 996.9</b>		<b>511 770.7</b>	
Of which:				
Wine of fresh grapes	109 367.6	44 163.8	129 064.4	47 956.7
Motor cars (Unit)	45 801.8	3 233.0	66 946.8	4 951.0
Waters, natural or artificial mineral and aerated waters, not containing added sugar	34 540.7	63 319.1	48 503.6	88 709.8
Waters, mineral and aerated waters, containing added sugar	25 767.9	39 641.6	47 874.5	61 102.2
Ferro-alloys	105 332.6	54 243.8	45 666.7	36 395.9
Other commodities	143 186.1		173 714.8	

\*Preliminary data.

#### IMPORTS OF MAJOR COMMODITY GROUPS FROM RUSSIA



	JANUARY-SEPTEMBER 2022		JANUARY-SEPTEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL IMPORTS</b>	<b>1 243 718.0</b>		<b>1 364 268.1</b>	
Of which:				
Petroleum and petroleum oils	430 051.5	434 893.9	477 623.5	674 270.4
Petroleum gases and other gaseous hydrocarbons	46 544.7	172 729.3	98 664.9	370 410.9
Carboys, bottles, flasks and other closures, of glass	24 929.0	53 006.1	38 238.3	79 035.2
Wheat and meslin	35 819.8	96 601.0	37 784.6	141 768.1
Bars and rods of iron or non-alloy steel	20 963.1	27 199.0	36 233.7	60 949.4
Other commodities	685 410.0		675 723.2	

\*Preliminary data.





## NATIONAL STATISTICS OFFICE OF GEORGIA

19.10.2023



### UNITED STATES

#### EXPORTS OF MAJOR COMMODITY GROUPS TO USA

	JANUARY-SEPTEMBER 2022		JANUARY-SEPTEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
 >> 				
<b>TOTAL EXPORTS</b>	<b>243 939.7</b>		<b>72 449.0</b>	
Of which:				
Ferro-alloys	221 827.4	96 550.0	51 790.4	41 024.3
Wine of fresh grapes	3 972.8	708.8	3 794.2	598.2
Fruit and vegetable juices	1 871.0	1 242.8	2 244.9	1 641.7
Spirituous beverages	790.7	370.8	1 751.8	420.0
Parts and accessories of the motor vehicles	0.0	0.0	1 366.3	101.1
Other commodities	15 477.8		11 501.5	

\*Preliminary data.

#### IMPORTS OF MAJOR COMMODITY GROUPS FROM USA

	JANUARY-SEPTEMBER 2022		JANUARY-SEPTEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
 >> 				
<b>TOTAL IMPORTS</b>	<b>696 579.5</b>		<b>1 399 353.7</b>	
Of which:				
Motor cars (Unit)	627 604.0	78 762.0	1 317 108.7	106 160.0
Worn clothing	4 260.8	302.8	5 556.2	373.5
Beauty or make-up preparations and preparations for the care of the skin	2 160.8	46.1	4 960.1	85.7
Hazelnuts and other nuts	2 888.9	1 061.6	4 602.6	1 580.0
Polymers of vinyl chloride or of other halogenated olefins, in primary forms	1 865.5	1 062.9	3 054.7	3 569.8
Other commodities	57 799.5		64 071.3	

\*Preliminary data.





19.10.2023

## EXTERNAL TRADE BALANCE

	NUMBER OF COUNTRIES	EXTERNAL TRADE BALANCE MIL. US DOLLARS
<b>NEGATIVE TRADE BALANCE</b>		
January-September 2022	99	6 051.0
January-September 2023*	101	8 484.9
<b>POSITIVE TRADE BALANCE</b>		
January-September 2022	44	575.7
January-September 2023*	50	1 788.9
<b>TOTAL</b>		
January-September 2022	143	-5 475.3
January-September 2023*	151	-6 696.0

\*Preliminary data.

**SOURCES:**

-  LEPL Revenue Service of Ministry of Finance of Georgia;
-  Georgian State Electrosystem, JSC;
-  Electricity System Commercial Operator, JSC;
-  Georgian Gas Transportation Company, LTD.

### EXPLANATION OF SYMBOLS:

- Not applicable;
- 0.0 Negligible magnitude;
- \* Data are preliminary and subject to revisions;
- ... Data are confidential.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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19.10.2023

**NOTICE:**

1. The discrepancy between the totals and the sum in some cases can be explained by using rounded data;
2. Information does not cover the data of Simplified Customs Declarations (Form №4);
3. Information does not cover non-organized trade also occupied territories of Abkhazian Autonomous Republic and Tskhinvali region;
4. According to the international methodology there are some differences in coverage of trade flows between external merchandise trade statistics and customs statistics. Diplomatic temporary transit and analogous goods are excluded from the database of external merchandise trade statistics.

**THE PRELIMINARY DATA WILL BE REVISED ACCORDING TO THE GEOSTAT'S  
REVISION POLICY (BASED ON THE REGULAR REVISION PRINCIPLE)  
AS A RESULT OF ADJUSTING DATA BY  
RESPONDENTS/ADMINISTRATIVE SOURCES.**

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