

**NATIONAL STATISTICS OFFICE OF GEORGIA**

# **EXTERNAL MERCHANDISE TRADE IN GEORGIA**

## **JANUARY- MARCH 2025 (PRELIMINARY RESULTS)**



## NATIONAL STATISTICS OFFICE OF GEORGIA

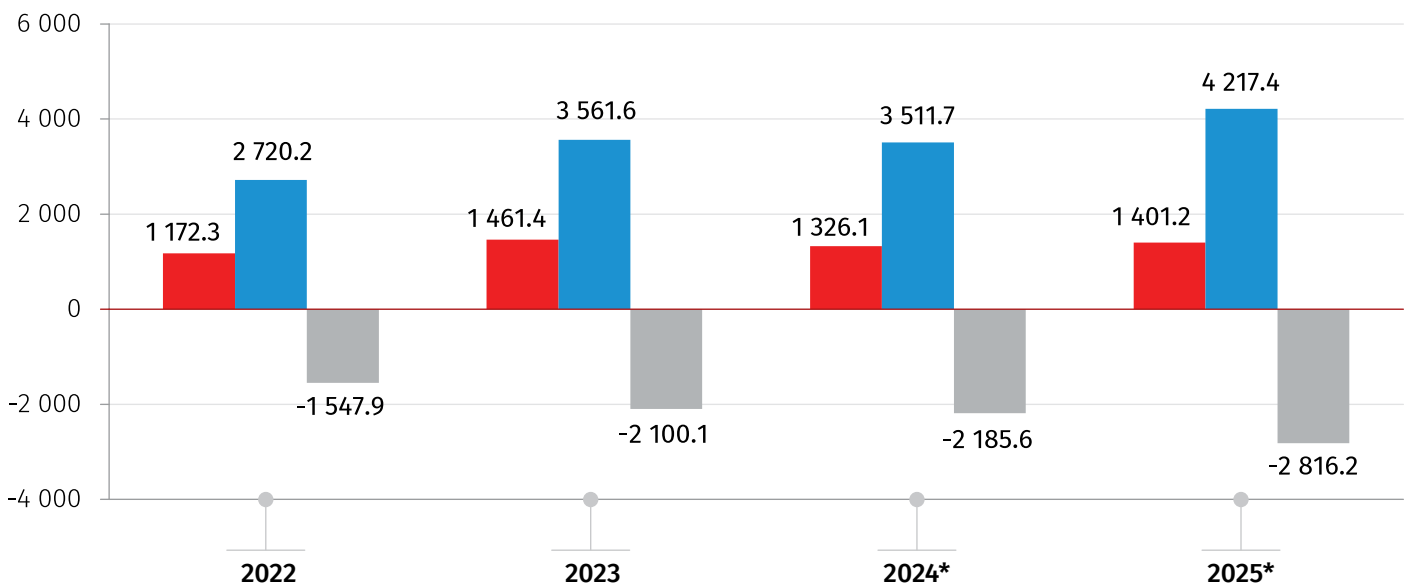
22.04.2025

### EXTERNAL MERCHANDISE TRADE OF GEORGIA IN JANUARY-MARCH 2025 (PRELIMINARY)

In January-March 2025 the external merchandise trade (excluding non-declared trade) of Georgia amounted to USD 5 618.6 million, 16.1 percent higher year-on-year. The exports equaled 1 401.2 million (5.7 percent higher), while the imports stood at USD 4 217.4 million (20.1 percent higher). The negative trade balance was USD 2 816.2 million in January-March 2025 and its share in external trade turnover constituted 50.1 percent.

The charts below reflect basic trends of the external merchandise trade of Georgia:

#### GENERAL DATA ON EXTERNAL TRADE OF GEORGIA IN JANUARY-MARCH 2022-2025 (MILLION US DOLLARS)



\*Preliminary data.

EXPORTS

IMPORTS

BALANCE

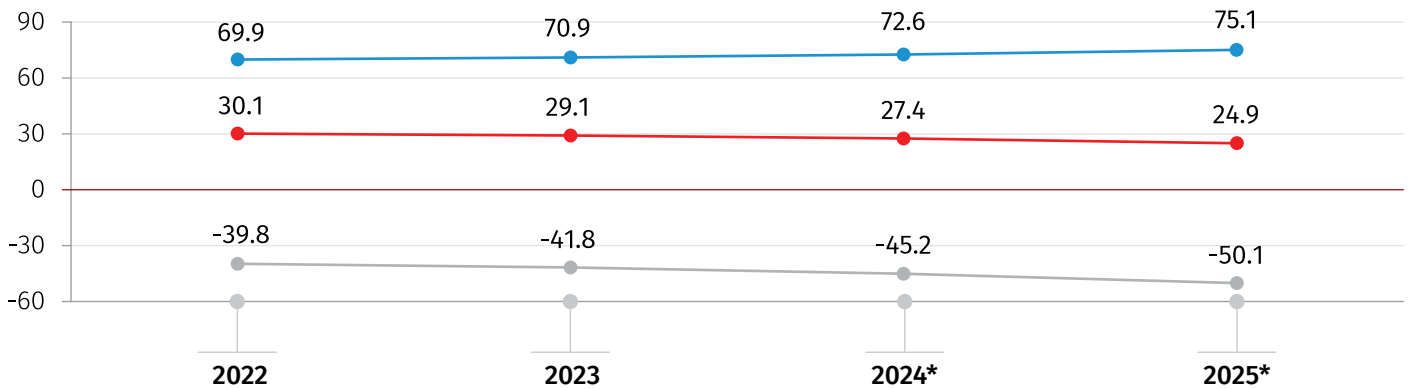
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### SHARE OF EXTERNAL TRADE INDICATORS IN TURNOVER

JANUARY-MARCH 2022-2025

(%)



\*Preliminary data.

● EXPORT

● IMPORT

● BALANCE

The table below shows monthly data for 2023-2025 exports and imports in absolute values and their changes (in percentage) compared to the corresponding month of the previous year.

### EXPORTS AND IMPORTS OF GEORGIA

		EXPORTS		IMPORTS	
		THSD. US DOLLARS	CHANGES M-O-M (%)	THSD. US DOLLARS	CHANGES M-O-M (%)
2023	January	458 994.4	38.5	1 115 736.0	44.1
	February	455 767.2	6.2	1 068 066.7	4.8
	March	546 686.3	32.8	1 377 766.3	48.7
	April	500 111.6	20.5	1 224 353.3	24.2
	May	542 001.0	4.0	1 330 382.9	12.7
	June	549 993.7	22.6	1 342 790.7	21.5
	July	526 908.5	-1.2	1 324 559.5	13.0
	August	493 184.2	4.2	1 411 395.0	11.8
	September	526 038.1	0.5	1 382 040.8	21.6
	October	490 610.5	9.3	1 361 069.7	13.0
	November	481 753.5	-1.8	1 296 587.9	-1.1
	December	514 367.7	-7.5	1 368 847.9	-6.9

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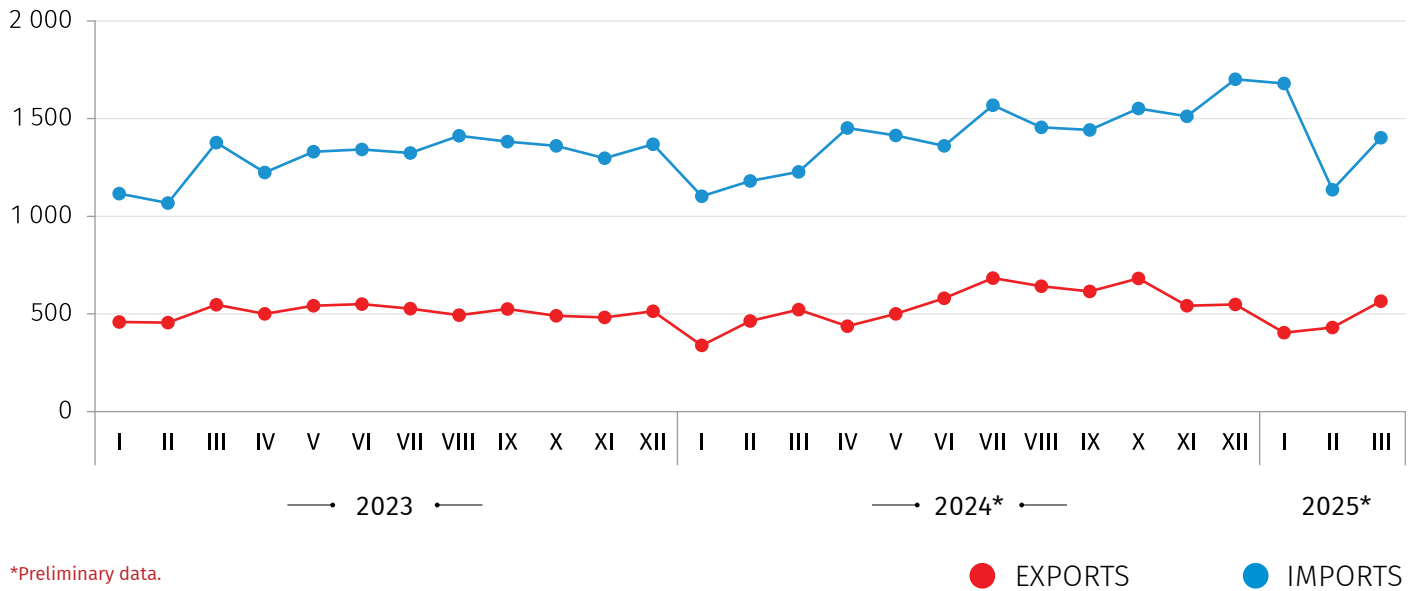
		EXPORTS		IMPORTS	
		THSD. US DOLLARS	CHANGES M-O-M (%)	THSD. US DOLLARS	CHANGES M-O-M (%)
2024*	January	338 627.5	-26.2	1 102 441.8	-1.2
	February	464 708.9	2.0	1 181 666.6	10.6
	March	522 744.5	-4.4	1 227 572.0	-10.9
	April	437 193.1	-12.6	1 452 261.6	18.6
	May	501 302.9	-7.5	1 413 390.0	6.2
	June	580 823.6	5.6	1 360 193.5	1.3
	July	684 008.0	29.8	1 568 166.0	18.4
	August	641 687.1	30.1	1 455 860.3	3.2
	September	615 588.1	17.0	1 442 679.7	4.4
	October	681 712.8	39.0	1 552 471.1	14.1
	November	542 527.4	12.6	1 512 216.5	16.6
	December	549 436.1	6.8	1 701 442.8	24.3
2025*	January	403 853.1	19.3	1 679 496.2	52.3
	February	431 504.3	-7.1	1 135 308.0	-3.9
	March	565 846.8	8.2	1 402 641.5	14.3

\*Preliminary data.

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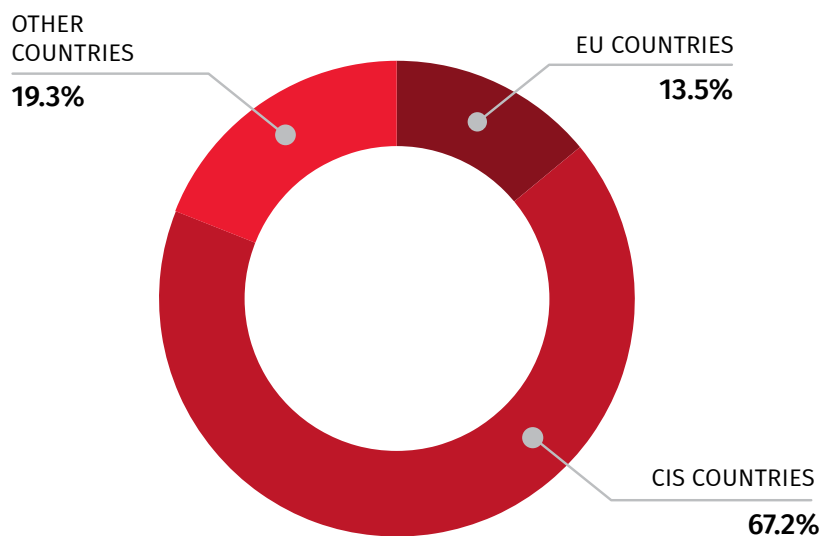
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### EXPORTS AND IMPORTS DYNAMICS BY MONTHS, 2023-2025 (MILLION US DOLLARS)



The diagrams below show the share of the exports and imports of Georgia by country groups.

### GEORGIAN EXPORT BY COUNTRY GROUPS IN JANUARY-MARCH 2025\*

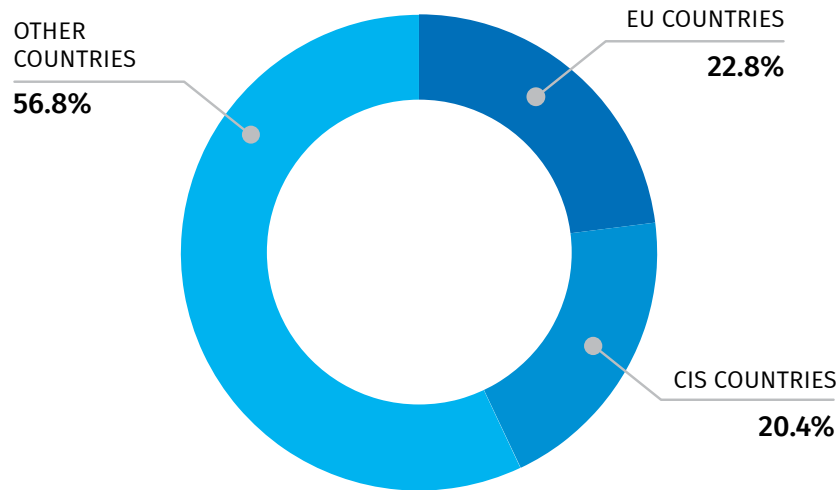


\*Preliminary data.

**Note:** EU contains 27 countries.

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## GEORGIAN IMPORT BY COUNTRY GROUPS IN JANUARY-MARCH 2025\*



\*Preliminary data.

**Note:** EU contains 27 countries.

In January-March 2025 the share of the top ten trading partners by exports in the total exports of Georgia amounted to 78.1 percent. The top partners were Kyrgyzstan (USD 298.6 million), Kazakhstan (USD 176.2 million) and Azerbaijan (USD 140.3 million).

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### TOP TRADING PARTNERS BY EXPORTS IN JANUARY-MARCH 2025

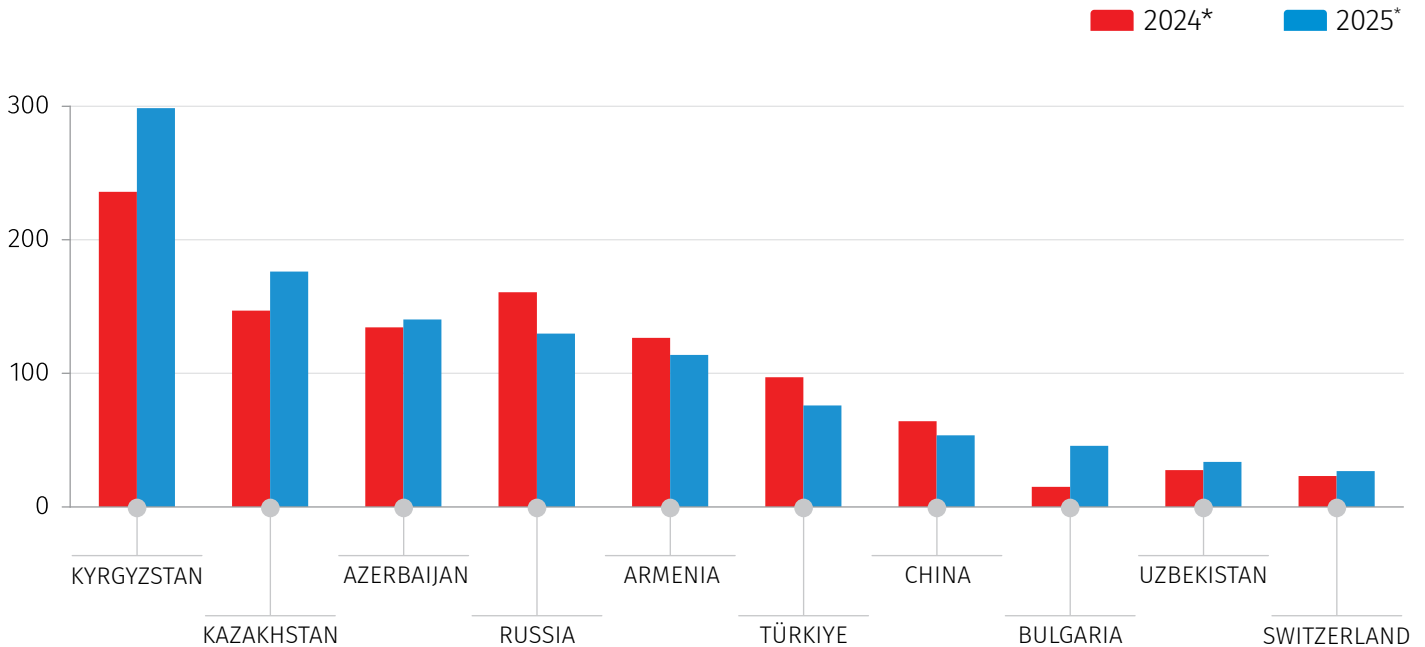
	JANUARY-MARCH 2024*		JANUARY-MARCH 2025*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL EXPORTS</b>	<b>1 326 080.9</b>	<b>100.0</b>	<b>1 401 204.2</b>	<b>100.0</b>	<b>5.7</b>
Of which:					
Kyrgyzstan	235 867.1	17.8	298 573.2	21.3	26.6
Kazakhstan	147 004.5	11.1	176 154.4	12.6	19.8
Azerbaijan	134 492.6	10.1	140 335.4	10.0	4.3
Russia	160 771.7	12.1	129 827.9	9.3	-19.2
Armenia	126 649.1	9.6	113 789.1	8.1	-10.2
Türkiye	97 168.7	7.3	76 021.5	5.4	-21.8
China	64 127.2	4.8	53 732.5	3.8	-16.2
Bulgaria	15 112.4	1.1	45 856.1	3.3	203.4
Uzbekistan	27 708.4	2.1	33 790.4	2.4	21.9
Switzerland	23 150.5	1.7	26 782.5	1.9	15.7
Other countries	294 028.6	22.2	306 341.1	21.9	4.2

\*Preliminary data.

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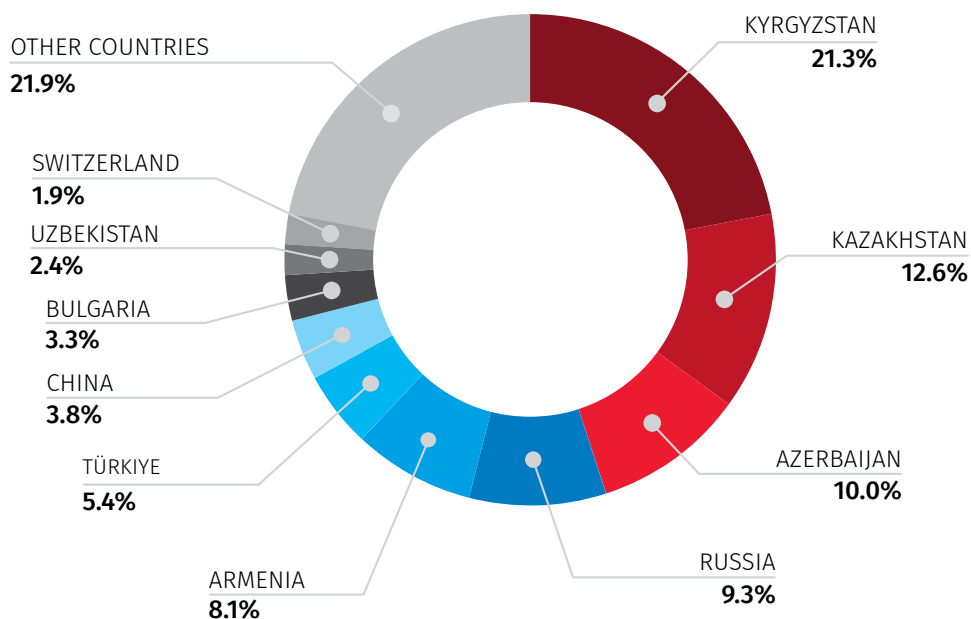
22.04.2025

### TOP TRADING PARTNERS BY EXPORTS IN JANUARY-MARCH 2024-2025 (MILLION US DOLLARS)



\*Preliminary data.

### SHARE OF THE TOP TRADING PARTNERS IN TOTAL EXPORTS IN JANUARY-MARCH 2025\*



\*Preliminary data.



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In January-March 2025 the share of the top ten trading partners by imports in the total imports of Georgia amounted to 73.2 percent. The top partners were USA (USD 654.4 million), Türkiye (USD 587.3 million) and Russia (USD 512.9 million).

### TOP TRADING PARTNERS BY IMPORTS IN JANUARY-MARCH 2025

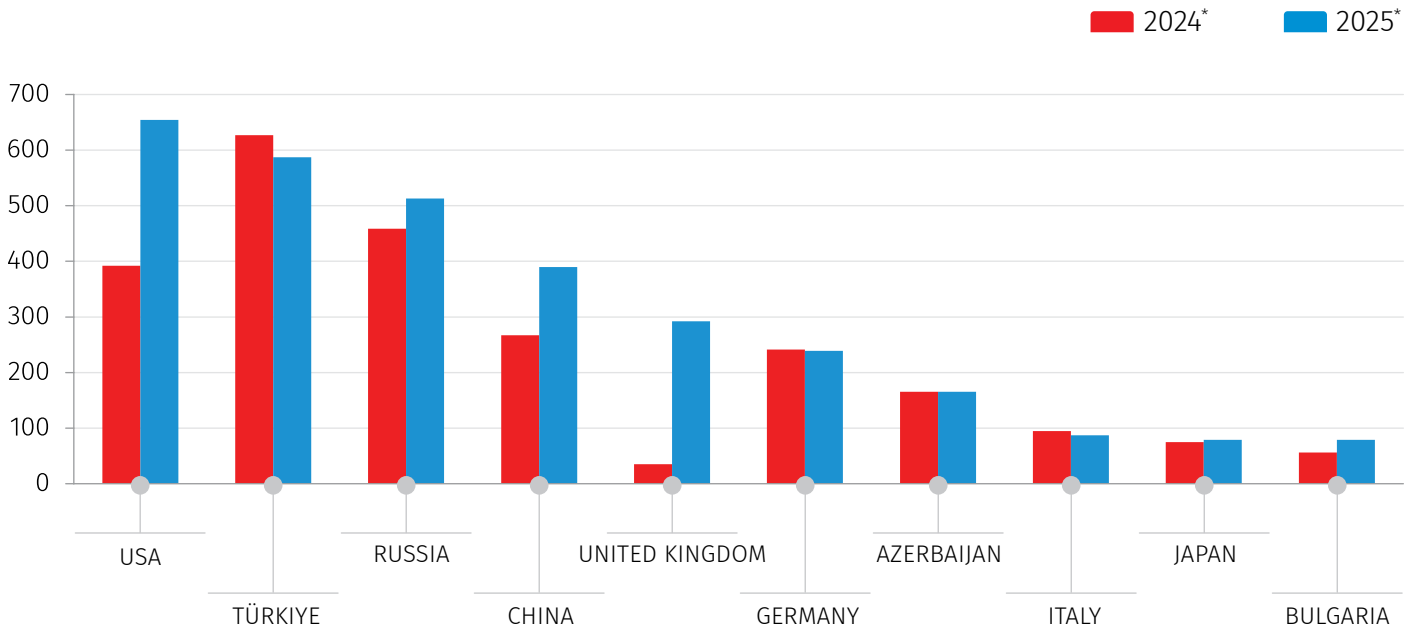
	JANUARY-MARCH 2024*		JANUARY-MARCH 2025*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL IMPORTS</b>	<b>3 511 680.4</b>	<b>100.0</b>	<b>4 217 445.6</b>	<b>100.0</b>	<b>20.1</b>
Of which:					
USA	392 108.5	11.2	654 366.3	15.5	66.9
Türkiye	627 072.3	17.9	587 292.1	13.9	-6.3
Russia	458 765.8	13.1	512 947.0	12.2	11.8
China	266 843.1	7.6	389 760.8	9.2	46.1
United Kingdom	35 042.2	1.0	292 225.1	6.9	733.9
Germany	241 578.4	6.9	238 757.0	5.7	-1.2
Azerbaijan	165 084.1	4.7	165 178.9	3.9	0.1
Italy	94 677.7	2.7	87 094.6	2.1	-8.0
Japan	74 663.2	2.1	78 784.4	1.9	5.5
Bulgaria	56 371.9	1.6	78 750.4	1.9	39.7
Other countries	1 099 473.1	31.3	1 132 289.1	26.8	3.0

\*Preliminary data.

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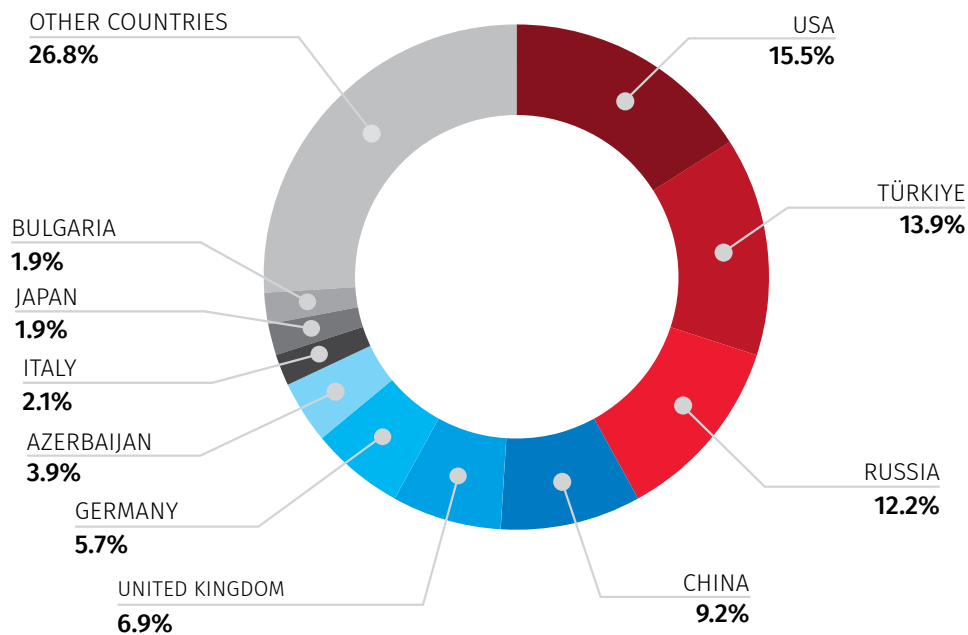
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### TOP TRADING PARTNERS BY IMPORTS IN JANUARY-MARCH 2024-2025 (MILLION US DOLLARS)



\*Preliminary data.

### SHARE OF THE TOP TRADING PARTNERS IN TOTAL IMPORTS IN JANUARY-MARCH 2025\*



\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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In January-March 2025 the share of the top ten trading partners in the total external trade turnover of Georgia amounted to 70.0 percent. The top trading partners were USA (USD 669.2 million), Türkiye (USD 663.3 million) and Russia (USD 642.8 million).

### TOP TRADING PARTNERS BY TURNOVER IN JANUARY-MARCH 2025\*

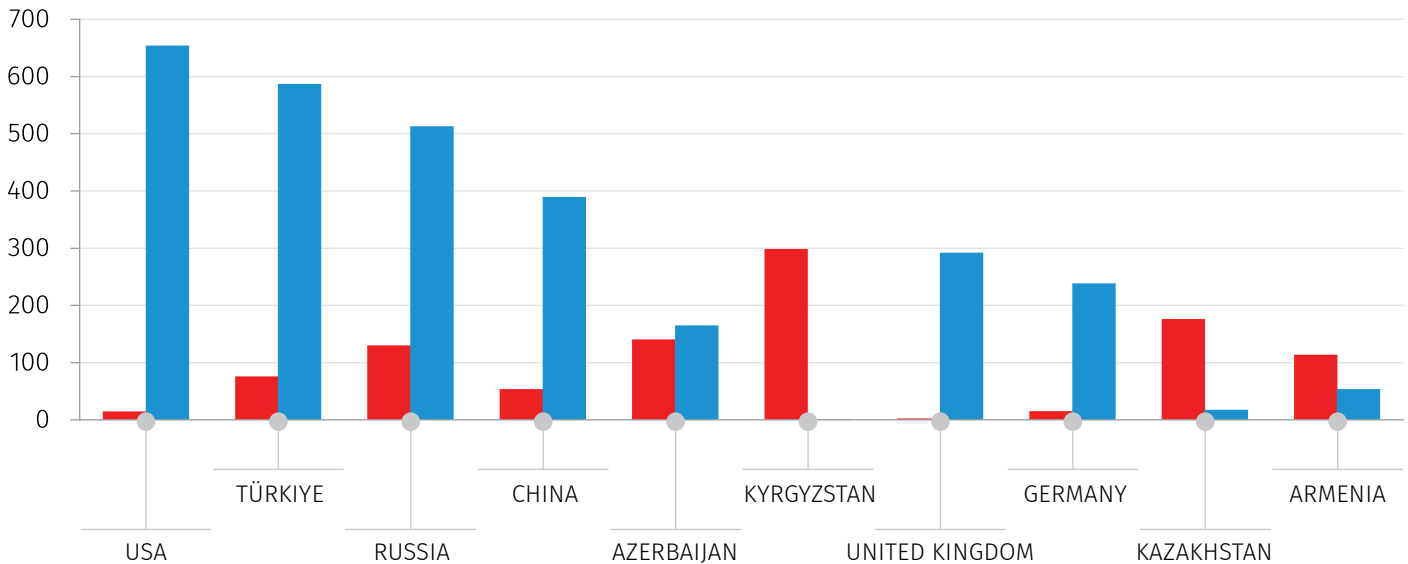
	EXPORTS		IMPORTS		TURNOVER	
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)
<b>TOTAL</b>	<b>1 401 204.2</b>	<b>100.0</b>	<b>4 217 445.6</b>	<b>100.0</b>	<b>5 618 649.8</b>	<b>100.0</b>
Of which:						
USA	14 810.1	1.1	654 366.3	15.5	669 176.4	11.9
Türkiye	76 021.5	5.4	587 292.1	13.9	663 313.6	11.8
Russia	129 827.9	9.3	512 947.0	12.2	642 774.9	11.4
China	53 732.5	3.8	389 760.8	9.2	443 493.3	7.9
Azerbaijan	140 335.4	10.0	165 178.9	3.9	305 514.3	5.4
Kyrgyzstan	298 573.2	21.3	1 130.0	0.0	299 703.3	5.3
United Kingdom	2 648.7	0.2	292 225.1	6.9	294 873.8	5.2
Germany	15 221.3	1.1	238 757.0	5.7	253 978.3	4.5
Kazakhstan	176 154.4	12.6	17 478.2	0.4	193 632.5	3.4
Armenia	113 789.1	8.1	53 868.0	1.3	167 657.1	3.0
Other countries	380 090.1	27.1	1 304 442.3	30.9	1 684 532.3	30.0

\*Preliminary data.

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### TOP TRADING PARTNERS BY TURNOVER IN JANUARY-MARCH 2025\* (MILLION US DOLLARS)



\*Preliminary data.

EXPORTS

IMPORTS

In January-March 2025 motor cars claimed the first place in the list of top export items, equaling USD 500.7 million with 35.7 percent of total exports. The exports of spirituous beverages totaled USD 54.7 million and their share in the total exports amounted to 3.9 percent. The exports of precious metal ores and concentrates occupied the third place standing at USD 53.0 million and constituting 3.8 percent of the total exports.

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### MAJOR COMMODITY GROUPS BY EXPORTS

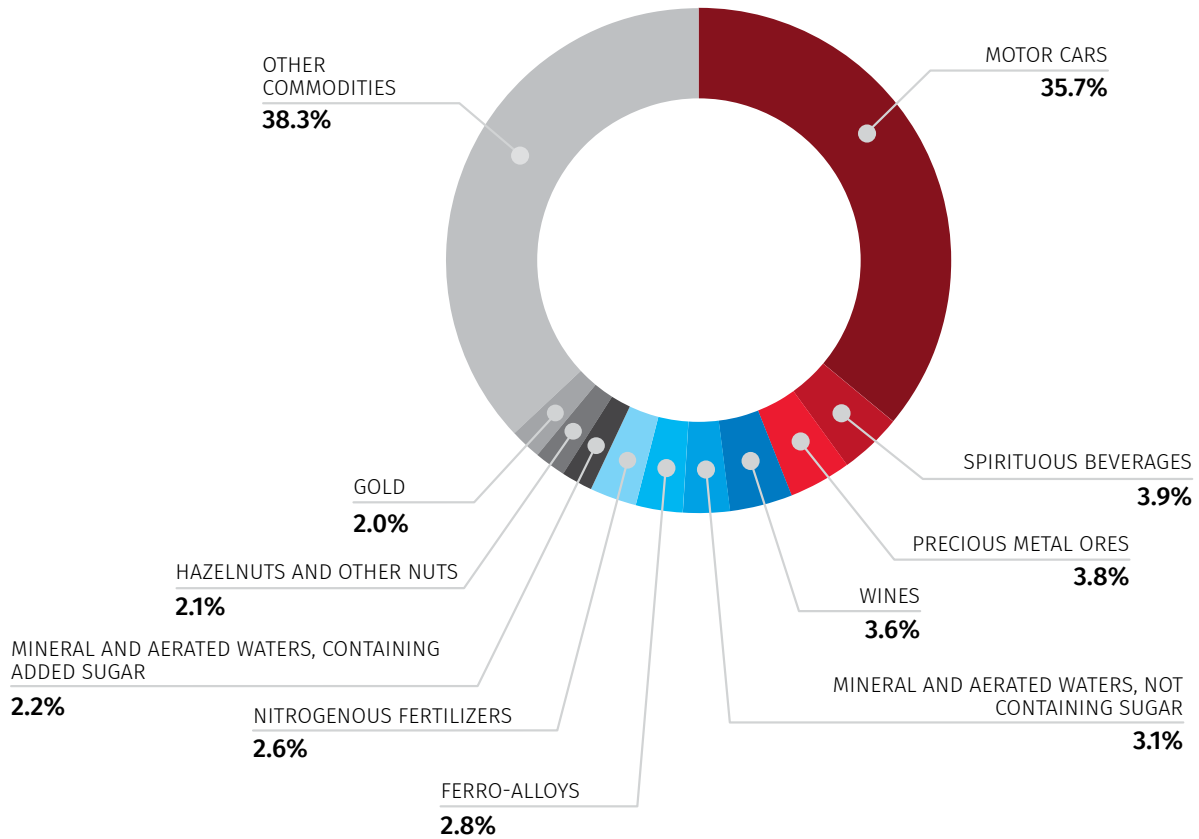
	JANUARY-MARCH 2024*		JANUARY-MARCH 2025*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL EXPORTS</b>	<b>1 326 080.9</b>	<b>100.0</b>	<b>1 401 204.2</b>	<b>100.0</b>	<b>5.7</b>
Of which:					
Motor cars	443 815.5	33.5	500 662.0	35.7	12.8
Spirituos beverages	56 778.0	4.3	54 731.1	3.9	-3.6
Precious metal ores and concentrates	39 540.3	3.0	52 950.7	3.8	33.9
Wine of fresh grapes	83 580.2	6.3	49 831.5	3.6	-40.4
Natural or artificial mineral and aerated waters, not containing sugar	36 683.9	2.8	43 058.4	3.1	17.4
Ferro-alloys	72 568.0	5.5	39 119.4	2.8	-46.1
Nitrogenous fertilizers	33 618.0	2.5	36 103.8	2.6	7.4
Waters, mineral and aerated waters, containing added sugar	23 857.6	1.8	30 930.9	2.2	29.6
Hazelnuts and other nuts	20 522.3	1.5	29 781.8	2.1	45.1
Gold unwrought or in semi-manufactured forms, or in powder form	21 498.6	1.6	27 798.7	2.0	29.3
Other commodities	493 618.3	37.2	536 235.8	38.3	8.6

\*Preliminary data.

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### SHARE OF MAJOR COMMODITY GROUPS BY EXPORTS IN JANUARY-MARCH 2025\*



\*Preliminary data.

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The top import commodities in January-March 2025 were motor cars, whose imports equaled USD 622.2 million (14.8 percent of the total imports). The paintings, drawings and pastels (executed entirely by hand) followed in the list with USD 481.1 million (11.4 percent of imports). The petroleum and petroleum oils were third in the top import commodity list with USD 301.5 million (7.1 percent of imports).

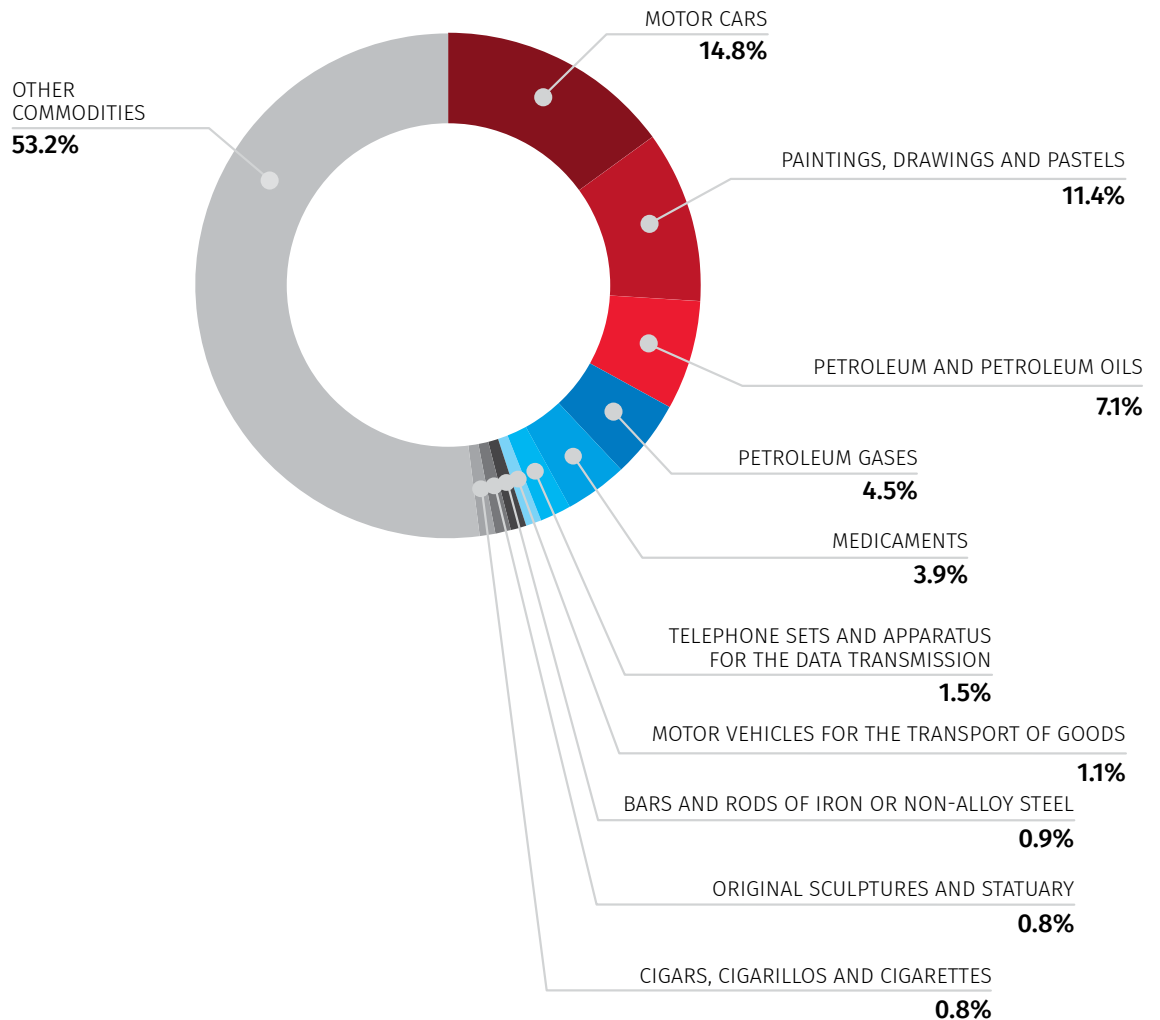
### MAJOR COMMODITY GROUPS BY IMPORTS

	JANUARY-MARCH 2024*		JANUARY-MARCH 2025*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
<b>TOTAL IMPORTS</b>	<b>3 511 680.4</b>	<b>100.0</b>	<b>4 217 445.6</b>	<b>100.0</b>	<b>20.1</b>
Of which:					
Motor cars	620 306.1	17.7	622 207.5	14.8	0.3
Paintings, drawings and pastels, executed entirely by hand	138.0	0.0	481 148.2	11.4	348 613.7
Petroleum and petroleum oils	289 744.0	8.3	301 456.6	7.1	4.0
Petroleum gases and other gaseous hydrocarbons	184 436.7	5.3	191 465.3	4.5	3.8
Medicaments put up in measured doses	153 019.8	4.4	163 567.6	3.9	6.9
Telephone sets and apparatus for the transmission or reception of voice, images or other data (including wired/wireless networks)	78 849.6	2.2	63 911.9	1.5	-18.9
Motor vehicles for the transport of goods	49 317.7	1.4	46 177.6	1.1	-6.4
Bars and rods of iron or non- alloy steel	40 659.8	1.2	37 770.7	0.9	-7.1
Original sculptures and statuary, in any material	57.2	0.0	33 399.4	0.8	58 336.6
Cigars, cheroots, cigarillos and cigarettes	23 160.1	0.7	32 152.4	0.8	38.8
Other commodities	2 071 991.2	59.0	2 244 188.4	53.2	8.3

\*Preliminary data.

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## SHARE OF MAJOR COMMODITY GROUPS BY IMPORTS IN JANUARY-MARCH 2025\*



\*Preliminary data.



## NATIONAL STATISTICS OFFICE OF GEORGIA

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### TOP TRADING PARTNERS BY TURNOVER

#### USA

#### EXPORTS OF MAJOR COMMODITY GROUPS TO USA



	JANUARY-MARCH 2024*		JANUARY-MARCH 2025*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL EXPORTS</b>	<b>29 937.9</b>		<b>14 810.1</b>	
Of which:				
Tubes, pipes and hollow profiles, seamless, of iron or steel	1 330.1	1 353.3	3 215.9	2 995.2
Parts of aircrafts	1 059.0	3.4	3 113.9	12.9
Wine of fresh grapes	1 101.0	188.4	1 608.5	237.5
Fruit and vegetable juices	1 517.9	1 076.0	1 267.7	881.7
Plywood, veneered panels and similar laminated wood	736.4	641.9	538.4	488.6
Tubes, pipes and hollow profiles, seamless, of iron or steel	24 193.5		5 065.7	

\*Preliminary data.

#### IMPORTS OF MAJOR COMMODITY GROUPS FROM USA



	JANUARY-MARCH 2024*		JANUARY-MARCH 2025*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL IMPORTS</b>	<b>392 108.5</b>		<b>654 366.3</b>	
Of which:				
Motor cars (Unit)	363 924.6	30 037	351 933.9	28 015
Paintings, drawings and pastels, executed entirely by hand	0.9	0.0	227 959.5	5.3
Original sculptures and statuary, in any material	44.2	0.0	30 663.5	19.1
Hazelnuts and other nuts	3 149.4	637.4	6 962.1	951.2
Medicaments, not put up in measured doses	382.8	4.3	3 178.2	36.5
Other commodities	24 606.6		33 669.0	

\*Preliminary data.

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### TÜRKIYE

#### EXPORTS OF MAJOR COMMODITY GROUPS TO TÜRKIYE



	JANUARY-MARCH 2024*		JANUARY-MARCH 2025*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL EXPORTS</b>	<b>97 168.7</b>		<b>76 021.5</b>	
Of which:				
T-shirts knitted	21 425.4	499.3	21 830.7	441.3
Ferro-alloys	24 929.4	25 819.8	7 566.9	7 158.1
Men's or boys' suits, ensembles, trousers, knitted or crocheted	9 366.6	318.8	5 327.8	177.7
Copper waste and scrap	1 330.5	171.6	5 004.9	620.9
Aluminium waste and scrap	3 289.1	1 732.5	4 034.0	1 819.7
Other commodities	36 827.7		32 257.2	

\*Preliminary data.

#### IMPORTS OF MAJOR COMMODITY GROUPS FROM TÜRKIYE



	JANUARY-MARCH 2024*		JANUARY-MARCH 2025*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL IMPORTS</b>	<b>627 072.3</b>		<b>587 292.1</b>	
Of which:				
Medicaments put up in measured doses	55 340.8	1 412.9	39 035.0	1 069.3
Motor cars (Unit)	6 966.4	203	17 970.5	394
Other tubes, pipes and hollow profiles, of iron or steel	12 967.4	14 696.7	14 622.7	18 136.1
Particle board and similar board of wood or other ligneous materials	6 320.5	14 826.8	12 953.1	31 253.9
Washing and cleaning preparations	13 048.6	12 090.6	12 542.7	11 905.3
Other commodities	532 428.7		490 168.2	

\*Preliminary data.

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### RUSSIA

#### EXPORTS OF MAJOR COMMODITY GROUPS TO RUSSIA



	JANUARY-MARCH 2024*		JANUARY-MARCH 2025*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL EXPORTS</b>	<b>160 771.7</b>		<b>129 827.9</b>	
Of which:				
Spiruous beverages	27 014.5	7 180.6	29 204.5	7 341.6
Wine of fresh grapes	65 026.7	24 090.7	27 585.5	9 698.1
Natural or artificial mineral and aerated waters, not containing sugar	18 606.2	34 297.8	19 953.1	36 829.6
Fruit, nuts and other edible parts of plants, otherwise prepared or preserved	4 555.4	665.3	10 504.7	1 407.3
Potatoes	-	-	10 139.1	25 704.5
Other commodities	45 569.0		32 441.0	

\*Preliminary data.

#### IMPORTS OF MAJOR COMMODITY GROUPS FROM RUSSIA



	JANUARY-MARCH 2024*		JANUARY-MARCH 2025*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
<b>TOTAL IMPORTS</b>	<b>458 765.8</b>		<b>512 947.0</b>	
Of which:				
Petroleum and petroleum oils	136 673.2	179 693.9	156 117.9	218 275.6
Petroleum gases and other gaseous hydrocarbons	91 114.2	347 479.6	108 860.2	413 395.5
Bars and rods of iron or non-alloy steel	18 183.1	29 839.8	18 863.1	36 822.6
Machinery, plant or laboratory equipment, whether or not electrically heated	9.8	0.8	13 697.2	2 181.1
Wheat and meslin	15 140.6	61 436.1	10 695.9	42 089.8
Other commodities	197 644.9		204 712.7	

\*Preliminary data.

## NATIONAL STATISTICS OFFICE OF GEORGIA





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### EXTERNAL TRADE BALANCE

	NUMBER OF COUNTRIES	EXTERNAL TRADE BALANCE MIL. US DOLLARS
<b>NEGATIVE TRADE BALANCE</b>		
January-March 2024*	92	2 700.1
January-March 2025*	87	3 404.6
<b>POSITIVE TRADE BALANCE</b>		
January-March 2024*	42	514.5
January-March 2025*	40	588.3
<b>TOTAL</b>		
January-March 2024*	134	-2 185.6
January-March 2025*	127	-2 816.2

\*Preliminary data.

**SOURCES:**

-  LEPL Revenue Service of Ministry of Finance of Georgia;
-  Georgian State Electrosystem, JSC;
-  Electricity System Commercial Operator, JSC;
-  GGTC Georgian Gas Transportation Company, LTD.

#### EXPLANATION OF SYMBOLS:

- Not applicable;
- 0.0 Negligible magnitude;
- \* Data are preliminary and subject to revisions;
- ... Data are confidential.

## NATIONAL STATISTICS OFFICE OF GEORGIA

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### NOTICE:

1. The discrepancy between the totals and the sum in some cases can be explained by using rounded data;
2. Information does not cover the data of Simplified Customs Declarations (Form №4);
3. Information does not cover non-organized trade also occupied territories of Abkhazian Autonomous Republic and Tskhinvali region;
4. According to the international methodology there are some differences in coverage of trade flows between external merchandise trade statistics and customs statistics. Diplomatic temporary transit and analogous goods are excluded from the database of external merchandise trade statistics.

**THE PRELIMINARY DATA WILL BE REVISED ACCORDING TO THE GEOSTAT'S  
REVISION POLICY (BASED ON THE REGULAR REVISION PRINCIPLE)  
AS A RESULT OF ADJUSTING DATA BY  
RESPONDENTS/ADMINISTRATIVE SOURCES.**

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